



blockchain skills for Europe

## D6.3.1

Blueprint for the establishment  
of a new VET qualification on  
Blockchain and Distributed  
Ledger Technologies

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## ABBREVIATIONS

BC	Blockchain
CEDEFOP	European Centre for the Development of Vocational Training
CoVE	Centres of Vocational Excellence
CRM	Customer Relationship Management
DLT	Decentralised Ledger Technology
ECVET	European Credit system for Vocational Education and Training
ESCO	Occupations - Skills & Competences -Qualifications
EQAVET	European Quality Assurance in Vocational Education and Training
EQF	European Qualifications Framework
ERP	Enterprise Resource Planning
ICT	Information and Communications Technology
ITC	Inter-company Vocational Training Centers
MOOC	Massive Open Online Course
MCQ	Multiple Choice Questions
NQF	National Qualifications Framework
VET	Vocational Education and Training
WBL	Work Based Learning

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# 1 INTRODUCTION

CHAISE is a Sector Skills Alliance project financed by the Erasmus+ Programme. Project's core mission is to develop a strategic approach on blockchain skills development for Europe, as well as to deliver future-proof training solutions, in order to tackle blockchain skill shortages and to respond to the current and future skill needs of the European Blockchain workforce.

Under WP6 "Occupational requirements, recognition and certification" the task T6.3 "Development of a blueprint for the establishment of a new qualification for the blockchain specialist occupation" aims at creating a blueprint and roadmap for the establishment of a blockchain specialisation qualification (D6.3.1), linked to the newly developed occupation(s).

## 1.1 SCOPE AND STRUCTURE OF THE CHAISE BLUEPRINT

Introduced by Skills Agenda for Europe in 2016 and revised in 2020, the purpose of a blueprint is to support Cedefop's Skills Intelligence tool by developing a sector skills strategy, design education and training solutions for new occupations and make use of EU tools such as EQF, ESCO, EQAVET and Europass. The Blueprint report at hand adheres to EU requirements, in alignment with standards at national level. It describes: the three (3) occupational profiles identified by CHAISE consortium (Chapter 2), the programme specifications (Chapter 3), methods of delivery (Chapter 4), certification pathways (Chapter 5), quality assurance methods (Chapter 6), requirements for training providers (Chapter 7), apprenticeship standards (Chapter 8). Annexes include consultation results with qualification bodies (Annex 1), planning steps for future accreditation (Annex 2) and learning outcomes of VET programme in Blockchain (Annex 3).

Target group of the blueprint include qualification and accreditation bodies across Europe, qualification experts, VET providers, VET trainers and curricula designers in ICT field and VET learners. The Blueprint at hand is based on research findings of CHAISE consortium, EU qualification framework and does not substitute national authorities or national occupational profiles in the participating countries. The goal of the blueprint is to contribute to the harmonization of occupational requirements and recognition of skills for Blockchain specialists at European Union level by providing a roadmap for the CHAISE occupational profiles: Blockchain Developer, Blockchain Architect and Blockchain Manager.

## 1.2 CURRENT STATUS AND LIMITATIONS FOR ACCREDITATION

The potential of upscaling the blueprint as a reference point beyond CHAISE project life cycle requires using common reference points for the qualifications (described in learning outcomes), categorization

and structure of the terms and concepts used, accessibility and interoperability of the terms and concepts, as well as scalability of the reference points (Cedefop, 2019).

The challenges for accrediting the occupational profiles in the European Union countries are inter-related to the limits of the common reference points that are deployed in current report. Cedefop's report (2019) points out the limits of ESCO classification in terms of coherence of the profiles, the problematic around using skills inventory, the fact that knowledge items are formulated as nouns whereas at national level are usually formulated as phrases with an action verb or are too broad or too specific in some cases. Another challenge is posed when learners can choose only certain parts of the qualification and their learning outcomes and not the whole curriculum, that can impact the comparability of the qualification in other countries.

Despite the limitations of upscaling the qualifications at national level, the blueprint can serve as a starting point for the Blockchain specialization profiles that can be exploited by European Union countries on their own choice and by identifying the common parts across the different national qualifications' frameworks. Factors that enhance the facilitation of recognizing qualifications include among others the explicit description of learning outcomes (what is covered and what not), the explicit expression of performance level of learning outcomes (knowledge, comprehension, application, analysis, synthesis and evaluation) based on the Bloom's Taxonomy and the weighting of learning outcomes (essential and less essential classification).

### **1.3 AN OVERVIEW OF VET QUALIFICATIONS SYSTEMS IN THE EU**

Vocational education and training operates traditionally in the national context of the EU member states, nevertheless it is developing in accordance to European Union and international requirements. The EU VET policy framework for 2021-2025 aims at further developing and recognizing common qualifications frameworks that in turn lead to stronger cooperation among the participating countries, transparency and facilitation of learners'/staff mobility.

The monitoring of national qualifications frameworks (NQF) is conducted by the main key actors: Cedefop, European Training Foundation (ETF), UNESCO and the UNESCO Institute for Lifelong Learning. Among the key priorities of Cedefop there are the transfer of learning across institutional and national borders, the implementation of learning outcomes principle, the development of ESCO terminology and Europass platform.

According to Cedefop report (2020a), the majority of EU countries have endorsed the eight levels of qualifications with some exceptions as for instance Slovenia or Ireland (ten levels).

## 1.4 THE EU TOOLS

The following reference points or systems were selected as basis for current report:

### 1.4.1 EQF

The European Qualifications Framework (EQF) was recommended by the European Parliament and the Council on 23 April 2008 and repealed on 22 May 2017 (Council of the European Union, 2017). It is:

- A common European reference framework whose purpose is to make qualifications more readable and understandable across different countries and systems;
- The core of the EQF is its eight reference levels defined in terms of learning outcomes, i.e., knowledge, skills and autonomy-responsibility;

The EQF is an 8-level, learning outcomes-based framework for all types of qualifications that serves as a translation tool between different national qualifications frameworks. This framework helps improve transparency, comparability and portability of people's qualifications and makes it possible to compare qualifications from different countries and institutions.

The EQF covers all types and all levels of qualifications, and the use of learning outcomes makes it clear what a person knows, understands and is able to do. The level increases according to the level of proficiency, level 1 is the lowest and 8 the highest level. Most importantly the EQF is closely linked to national qualifications frameworks, this way it can provide a comprehensive map of all types and levels of qualifications in Europe, which are increasingly accessible through qualification databases. The Chaise Blockchain qualification is built around EQF level 5 (see table 1). In the module structure of CHAISE programme, lectures are accompanied by an explanation note on how the teacher can adapt the level from EQF level 5 to EQF level 6.

Table 1 EQF Level 5 (adapted from [Europass](#), 2023)

Level 5 – Learning outcomes		
Knowledge	Skills	Responsibility and autonomy
Comprehensive, specialised, factual and theoretical knowledge within a field of work or study and an awareness of the boundaries of that knowledge	A comprehensive range of cognitive and practical skills required to develop creative solutions to abstract problems	Exercise management and supervision in contexts of work or study activities where there is unpredictable change; review and develop performance of self and others

### 1.4.2 ECVET

The European Credit System for Vocational Education and Training (ECVET) (Recommendation of the European Parliament and of the Council of the European Union, 2009b) complements and builds on concepts and principles shared with the European qualifications framework (EQF), Europass and the European quality assurance reference framework for VET (EQARF). The aim of the European Credit system for Vocational Education and Training (ECVET) is to:

- make it easier for people to get validation and recognition of work-related skills and knowledge acquired in different systems and countries – so that they can count towards vocational qualifications;
- make it more attractive to move between different countries and learning environments;
- increase the compatibility between the different vocational education and training (VET) systems in place across Europe, and the qualifications they offer;
- increase the employability of VET graduates and the confidence of employers that each VET qualification requires specific skills and knowledge.

ECVET allows learners to accumulate, transfer and use their learning in units as these units are achieved. This enables building a qualification at learners' own pace from learning outcomes acquired in formal, non-formal and informal contexts, in their own country and abroad. The system is based on units of learning outcomes as part of qualifications that can be assessed and validated.

Qualifications and units can be described using ECVET points. The ECVET Recommendation suggested that 60 points are considered equivalent to the knowledge, skills and competences acquired in a year of formal full-time VET (or its equivalent).

### 1.4.3 EQAVET

The European Quality Assurance Reference Framework for Vocational Education and Training (EQAVET) (Recommendation of the European Parliament and of the Council of the European Union, 2009a) is a community of practice where members and national experts:

- Exchange information and experience in open discussions.
- Initiate a process of mutual learning and consensus building for the development of common principles, reference criteria, indicators and tools for quality improvement in VET, and the implementation of the Reference Framework.
- Reach shared results and solutions in the development of guidelines and criteria for quality assurance, embedding a culture of quality improvement and sense of ownership in implementing the Reference Framework across Europe.

This community of practice leads to higher levels of cooperation and synergy within and across EU Member States on quality assurance related issues.

The EQAVET+ indicative descriptors aim to support Member States, as they deem appropriate, when implementing the EQAVET Framework. They can also be applied to school-based provision; apprenticeships, lifelong learning programmes, in-company training, and non-formal and informal learning.

The below indicators can be applicable in the project:

#### **EQAVET Indicators:**

- Indicator 1. Relevance of quality assurance systems for VET providers
- Indicator 2. Investment in training of teachers and trainers
- Indicator 3. Participation rate in VET programmes
- Indicator 4. Completion rate in VET programmes
- Indicator 5. Placement rate in VET programmes
- Indicator 6. Utilization of acquired skills at the workplace
- Indicator 7. Unemployment rate
- Indicator 8. Prevalence of vulnerable groups
- Indicator 9. Mechanisms to identify training needs in the labour market
- Indicator 10. Schemes used to promote better access to VET

Table 2 *EQAVET indicators and VET area* (adapted from [EQAVET](#), 2023)

Measures of data	
EQAVET Indicators	VET area
Indicators 1,9	Context, Input
Indicator 2	Input, process
Indicator 3	Input, process, output
Indicator 4	Process, output, outcome
Indicator 5,6	Outcome
Indicator 7,8	Context
Indicator 10	Process



## 2 OCCUPATIONAL PROFILES (SPECIALITIES)

### TARGETED

Blockchain and DLT is currently under high demand in the ICT and financial sector and an increasing number of other industries starts to understand and apply the benefit of this technology and look for qualified blockchain talents. The study of Blockchain labour market by CHAISE consortium (CHAISE D2.2.1, 2021) has revealed a shortage of talents in this sector. A blockchain qualification represents a highly valuable expansion of skills for professionals as well as people on the job market.

CHAISE consortium study on skills demand (CHAISE D2.3.1, 2021) has revealed that throughout the EU there is a very high demand for BC labour, but strategies to address this shortage are hard to formulate given the “diverse nature of labour demand” (CHAISE D2.3.1, 2021, p.86). Stakeholders pronounced the need to extend technological skills with business and transversal skills which supports findings in the study on skills mismatches of Blockchain consortium that revealed the need for different skills sets and qualifications. These conclusions have led to three refined profiles, i.e. Blockchain Developer, Blockchain Architect and Blockchain Manager.

### 2.1 BLOCKCHAIN DEVELOPER

#### 2.1.1 ESCO

ESCO is the multilingual classification of *European Skills, Competences, Qualifications and Occupations* (Council of the European Union, 2017). It that was launched in July 2017 as a first full version as result of a stakeholder consultation project in 2010. It describes the occupations and knowledge, skills and competences of all sectors and levels within European labour market aiming at closing the gap between the world of work and education and developing a shared and transparent understanding of occupations and skills among member states. This will facilitate the exchange of information between people, stakeholders, public administration, and electronic systems.

ESCO is divided in three interconnected pillars: the occupation, the knowledge, skills and competences (or skills pillar) and lastly, the qualifications. The development of the ESCO qualifications is an ongoing process that is filled in with qualifications from national databases. Every occupation in the occupational pillar is linked to a job profile that in turn includes a description, scope note and definition. The job profiles also list the skills and competences that are relevant for the specific profession.

ESCO is managed by the DG Employment, Social Affairs and Inclusion supported by stakeholders and Cedefop. ESCO makes an explicit distinction between transversal and occupation-specific skills

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(Cedefop, 2019). In CHAISE blueprint, ESCO is deployed as a reference point, along with EQF, ECVET and EQAVET.

### 2.1.2 SCOPE NOTE AND DEFINITIONS

Based on CHAISE consortium research:

**Job Title:** Blockchain Developer

**Job Overview:** The Blockchain Developer codes the Blockchain applications and takes care of problem solving at the micro level. The job role demands general software development skills with great emphasis on the development skills of Blockchain technology and applications, operational business skills, and all transversal future skills, particularly self-managed work. (2.5.1)

**Minimum entry requirements:** There are no formal entry requirements for candidates undertaking these qualifications. Learners are advised to enter the course with a completed level 4 qualification in an area relevant to the job role or with equivalent professional experience.

**Target groups (including ESCO classification):** (25-) ICT Professionals such as for example (2512) Software Developers, (2513) Web and Multimedia Developers, (2519) Software and Applications Developers and Analysts Not Elsewhere Classified, (2521) Database Designers and Administrators, (2529) Database and Network Professionals Not Elsewhere Classified.

### 2.1.3 ESCO CLASSIFICATION

According to ESCO classification, Blockchain Developers: *“implement or program blockchain-based software systems based on specifications and designs by using programming languages, tools, and blockchain platforms”* (ESCO database, 2023).

**blockchain developer**

Professionals >  
 Information and communications technology professionals >  
 Software and applications developers and analysts > Software developers > software developer >  
 blockchain developer >

---

### Description

**Code**  
2512.4.1

**Description**  
Blockchain developers implement or program blockchain-based software systems based on specifications and designs by using programming languages, tools, and blockchain platforms.

Figure 1 ESCO description Blockchain developer (adopted from [ESCO database](#), 2023)

Under skills pillar, the skills and competences related to Blockchain Developer are presented below:

**Skills & Competences**

### Essential Skills and Competences

use software design patterns

use software libraries

provide technical documentation

interpret technical requirements

debug software

utilise computer-aided software engineering tools

### Essential Knowledge

software components libraries

ICT debugging tools

principles of distributed ledger technology

blockchain consensus mechanisms

decentralized application frameworks

smart contract

computer programming

blockchain openness

blockchain platforms

### Optional Skills and Competences

design user interface

use markup languages

implement front-end website design

adapt to changes in technological development plans

### Optional Knowledge

data analytics

JavaScript

Vyper

ICT encryption

SaaS (service-oriented modelling)

cloud technologies

Scala

Java (computer programming)

Solidity

Angular

C++

TypeScript

Figure 2 ESCO skills-set Blockchain developer (adopted from [ESCO database](#), 2023)

## 2.1.4 WORKPLACE REQUIREMENTS

CHAISE research on skills mismatches (CHAISE D2.5.1, 2021) identified a large diversity in terms of Blockchain strategy and regulation maturity across Europe. By conducting a topography of Blockchain occupations and job profiles in EU countries, the study gathers the characteristics of the Blockchain professional profiles in terms of skills needed in the working environment. Table 3 describes the skills of Blockchain developer.

Table 3 Workplace requirements adapted from CHAISE D2.5.1, 2021

Technical & Blockchain specific Skills	Professional / Business Skills	Transversal Future Skills
<ul style="list-style-type: none"> <li>• Coding (C++, Java, Python)</li> <li>• Cryptography Development</li> <li>• Smart Contract Development</li> <li>• Distributed Network Engineering skills</li> <li>• Frontend &amp; Backend Development</li> <li>• Development of decentralised Apps.</li> <li>• Maths and Stats</li> <li>• Protocol Engineering</li> <li>• Blockchain Solution Design</li> </ul>	<ul style="list-style-type: none"> <li>• Product Development skills</li> <li>• Product Management skills</li> <li>• Skills in Legal &amp; Compliance matters</li> <li>• Finance and Controlling skills</li> <li>• Human Resources Development skills</li> <li>• Customer Success Design</li> <li>• Affiliate Marketing</li> <li>• Marketing skills</li> </ul>	<ul style="list-style-type: none"> <li>• Self-efficacy &amp; Self-confidence</li> <li>• Self-determination &amp; Autonomy</li> <li>• Self-management / organization / regulation &amp; Self-responsibility</li> <li>• Cooperation Competence</li> <li>• Communication Competence</li> <li>• Decision-making Competence &amp; taking Responsibility</li> <li>• Initiative and Performance competence</li> <li>• Ambiguity competence</li> <li>• Design Thinking competence</li> <li>• Innovation &amp; Creativity competence</li> <li>• Future orientation &amp; Willingness to Change</li> </ul>

The daily routine of Blockchain developers, as identified in CHAISE Registry (2021) of Blockchain online job vacancies, includes:

Table 4 Daily routine of BC developer

Daily routine of BC Developer Professionals
<ul style="list-style-type: none"> <li>• Develop and improve blockchain algorithms (coding)</li> <li>• Define core protocols of a blockchain ecosystem</li> <li>• Develop clients</li> <li>• Write smart contracts</li> <li>• Experiment with consensus mechanisms</li> <li>• Debug software</li> <li>• Interpret technical requirements</li> <li>• Provide technical documentation</li> <li>• Use software design patterns</li> <li>• Use software libraries</li> <li>• Utilise computer-aided software engineering tools</li> </ul>

## 2.1.5 EMPLOYMENT OPPORTUNITIES

Currently, there are only a few market data explicitly related to blockchain profiles (CHAISE D.2.2.1 report, 2021). The following list has been derived from a study on “Job vacancies characteristics” (CHAISE D.2.2.1, 2021, chapter 5.2).

- ICT sector (information technology & services; computer software; internet, telecommunications)
- Financial sector (financial services; banking industry)
- Management consulting
- Higher education
- Research industry
- Marketing and advertising

Blockchain skills are often embedded within the following job profiles:

- Software Engineer
- Full Stack Engineer
- Java Software Engineer
- Back End Developer

## 2.2 BLOCKCHAIN ARCHITECT

### 2.2.1 SCOPE NOTE AND DEFINITION

Based on CHAISE consortium research:

**Job Title:** Blockchain Architect

**Job Overview:** The Blockchain Architect designs the multi-levelled architecture of a large Blockchain system and software landscape and ensures the coherence of all aspects of a project as an integrated system. Furthermore, the BC Architect assures the overall technical quality of the BC application.

The job role requires a strong micro and macro perspective. It has a strong focus on developing creative projects in product and use case design, including the conception and design of Blockchain solutions.  
(2.5.1)

**Minimum entry requirements:** There are no formal entry requirements for candidates undertaking these qualifications. Learners are advised to enter the course with a completed level 4 qualification in an area relevant to the job role or with equivalent professional experience.

**Target groups (including ESCO classification):** (25-) ICT Professionals such as for example (2511) ICT System Architects, (2512) Software Developers, (2513) Web and Multimedia Developers, (2514) Applications programmers, (2519) Software and Applications Developers and Analysts Not Elsewhere Classified, (2521) Database Designers and Administrators (2529) Database and Network Professionals Not Elsewhere Classified.

### 2.2.2 ESCO CLASSIFICATION

According to ESCO classification, Blockchain Architects: *“are ICT system architects that are specialised in blockchain-based solutions. They design architecture, components, modules, interfaces, and data for a decentralised system to meet specified requirements.”* (ESCO database, 2023).

**blockchain architect**

Professionals >  
 Information and communications technology professionals >  
 Software and applications developers and analysts > Systems analysts > ICT system architect >  
 blockchain architect >

**Description**

**Code**

2511.14.1

**Description**

Blockchain architects are ICT system architects that are specialized in blockchain-based solutions. They design architecture, components, modules, interfaces, and data for a decentralized system to meet specified requirements.

**Scope note**

Excludes the development of decentralized systems.

Figure 3 ESCO description Blockchain architect (adopted from [ESCO database](#), 2023)

Under skills pillar, the skills and competences related to Blockchain Architect are presented below:

Scope note: Excludes the development of decentralised systems.

**Skills & Competences**

**Essential Skills and Competences**

define technical requirements  
 interpret technical requirements  
 create business process models  
 design information system  
 define software architecture  
 analyse ICT system

**Essential Knowledge**

blockchain openness  
 blockchain platforms  
 design thinking  
 business processes  
 systems development life-cycle  
 smart contract  
 blockchain consensus mechanisms  
 principles of distributed ledger technology

**Optional Skills and Competences**

develop software prototype  
 design cloud architecture  
 debug software

**Optional Knowledge**

data analytics  
 cloud technologies  
 decentralized application frameworks  
 software components libraries  
 ICT encryption  
 SaaS (service-oriented modelling)  
 statistics

Figure 4 ESCO skills-set Blockchain architect (adopted from [ESCO database](#), 2023)



## 2.2.3 WORKPLACE REQUIREMENTS

CHAISE research on skills mismatches (CHAISE D2.5.1, 2021) identified a large diversity in terms of Blockchain strategy and regulation maturity across Europe. By conducting a topography of Blockchain occupations and job profiles in EU countries, the study gathers the characteristics of the Blockchain professional profiles in terms of skills needed in the working environment. Table 5 describes the skills of Blockchain architect.

Table 5 Workplace requirements adapted from CHAISE D2.5.1, 2021

Technical & Blockchain specific Skills	Professional / Business Skills	Transversal Future Skills
<ul style="list-style-type: none"> <li>Blockchain Solution Design</li> <li>Data / Network Security Design</li> <li>Cloud Infrastructure Design</li> </ul> <p>A basic understanding of:</p> <ul style="list-style-type: none"> <li>Cryptography Development</li> <li>Distributed Network Engineering skills</li> <li>Smart Contract Development</li> <li>Development of Decentralised Apps</li> </ul>	<ul style="list-style-type: none"> <li>Business Needs Analysis</li> <li>BC Use Case Development</li> <li>Product Development skills</li> <li>Product Management skills</li> <li>Skills in Legal &amp; Compliance matters</li> </ul>	<ul style="list-style-type: none"> <li>Learning literacy &amp; Metacognitive skills</li> <li>Self-efficacy &amp; Self-confidence</li> <li>Self-determination &amp; Autonomy</li> <li>Decision Competence &amp; Responsibility-taking</li> <li>Design-thinking Competence</li> <li>Innovation &amp; Creativity skills</li> <li>System &amp; Networked Thinking</li> <li>Future Mindset &amp; Willingness to Change</li> <li>Cooperation Competence</li> <li>Communication Competence</li> <li>Ambiguity Competence</li> </ul>

The daily routine of Blockchain architects, as identified in CHAISE Registry (2021) of Blockchain online job vacancies, includes:

Table 6 Daily routine of BC architect

Daily routine of BC Architect Professionals
<ul style="list-style-type: none"> <li>• Develop blockchain infrastructures</li> <li>• Design architecture, components, modules, interfaces and data for a decentralised system</li> <li>• Choose development platform</li> <li>• Determine functionalities</li> <li>• Develop prototype</li> <li>• Add privacy features</li> <li>• Improve UX</li> <li>• Define technical requirements</li> <li>• Interpret technical requirements</li> <li>• Create business process models</li> <li>• Design information systems</li> <li>• Define software architecture</li> <li>• Analyse ICT system</li> </ul>

## 2.2.4 EMPLOYMENT OPPORTUNITIES

Currently, there are only a few market data explicitly related to blockchain profiles (CHAISE D.2.2.1 report, 2021). The following list has been derived from a study on “Job vacancies characteristics” (CHAISE D.2.2.1, 2021, chapter 5.2).

- ICT sector (information technology & services; computer software; internet, telecommunications)
- Financial sector (financial services; banking industry)
- Management consulting
- Higher education
- Research industry
- Marketing and advertising

Blockchain skills are often embedded within the following job profiles:

- Software Engineer
- Full Stack Engineer
- Java Software Engineer
- Back End Developer

## 2.3 BLOCKCHAIN MANAGER

### 2.3.1 SCOPE NOTE AND DEFINITION

**Job Title:** Blockchain Manager

**Job Overview:** The Blockchain Manager leads groups of developers and architects. The Blockchain Manager tracks the implementation progress and maintains close cooperation with business managers or marketing professionals to identify the market requirements for new Blockchain systems and applications. This role monitors process quality to ensure that products meet their technical and business objectives, including the ethical reflection of possible areas of application of the technology. It features communicating with other stakeholders, such as department managers and marketing professionals.

**Minimum entry requirements:** There are no formal entry requirements for candidates undertaking these qualifications. Learners are advised to enter the course with a completed level 4 qualification in an area relevant to the job role or with equivalent professional experience.

**Target groups (including ESCO classification):** (24-) Business and Administration Professionals such as for example (2412) Financial and Investment Advisers, (2413) Financial Analysts, (2421) Management and Organisation Analysts, (2434) ICT Sales Professionals.

### 2.3.2 ESCO CLASSIFICATION

- Not yet listed for Blockchain Manager. CHAISE consortium has applied for a process in ESCO regarding the listing of Blockchain Manager.

### 2.3.3 WORKPLACE REQUIREMENTS

CHAISE research on skills mismatches (CHAISE D2.5.1, 2021) identified a large diversity in terms of Blockchain strategy and regulation maturity across Europe. By conducting a topography of Blockchain occupations and job profiles in EU countries, the study gathers the characteristics of the Blockchain professional profiles in terms of skills needed in the working environment. Table 7 describes the skills of Blockchain manager.

Table 7 Workplace requirements adapted from CHAISE D2.5.1, 2021

Technical & Blockchain specific Skills	Professional / Business Skills	Transversal Future Skills
General technical understanding of <ul style="list-style-type: none"> <li>Blockchain Solution Design</li> <li>Data Analysis</li> <li>Protocol Engineering</li> <li>Smart Contract Development</li> <li>Development of Decentralised Apps</li> <li>Maths &amp; Stats</li> </ul>	<ul style="list-style-type: none"> <li>Business (Needs) Analysis</li> <li>Business Development Skills</li> <li>Product Development Skills</li> <li>Product Management Skills</li> <li>Finance and Controlling Skills</li> <li>Human Resources Development Skills</li> <li>Customer Success Design</li> <li>Affiliate Marketing</li> <li>Marketing Skills</li> <li>BC Use Case Development</li> <li>Skills in Legal &amp; Compliance matters</li> </ul>	<ul style="list-style-type: none"> <li>Self-efficacy &amp; Self-confidence</li> <li>Self-management / organization / regulation &amp; Self-responsibility</li> <li>Decision Competence &amp; Responsibility-taking</li> <li>Initiative and performance competence</li> <li>Ambiguity Competence</li> <li>Ethics &amp; Environmental competence</li> <li>Innovation &amp; Creativity skills</li> <li>Sensemaking</li> <li>Future Mindset &amp; Willingness to Change</li> <li>Cooperation Competence</li> <li>Communication Competence</li> </ul>

The daily routine of Blockchain managers, as identified in CHAISE Registry (2021) of Blockchain online job vacancies, includes:

Table 8 Daily routine of BC manager

Daily routine of BC Managing Professionals
<ul style="list-style-type: none"> <li>Develop blockchain implementation strategies, vision and goals</li> <li>Collaboration and communication with customers, developers and system architects</li> <li>Work with project and product management tools</li> <li>Lead business analyses</li> <li>Monitor human resources, finance and controlling</li> <li>Conduct sales and marketing (analyses)</li> </ul>

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## 2.3.4 EMPLOYMENT OPPORTUNITIES

Currently, there are only a few market data explicitly related to blockchain profiles (CHAISE D.2.2.1 report, 2021). The following list has been derived from a study on “Job vacancies characteristics” (CHAISE D.2.2.1, 2021, chapter 5.2).

- ICT sector (information technology & services; computer software; internet, telecommunications)
- Financial sector (financial services; banking industry)
- Sales
- Marketing and advertising
- Management
- Management consulting
- Research
- Research industry

### 3 PROGRAMME SPECIFICATIONS

For the development of an occupational profile, it is important to distinguish between curriculum and training programme. Cedefop (2010, p.19) assumes that the “*term curriculum refers to the design, organisation and planning of learning activities, whereas the term programme refers to the implementation of these activities*”.

#### 3.1 PROGRAMME COMPONENTS, DURATION AND EQF LEVEL

The CHAISE curriculum has been designed at EQF level 5 along with methodological and concept advice at each module in order to be easily adapted to EQF level 6.

#### 3.2 PROGRAMME OUTLINE (MODULES & LECTURES)

The modules include:

1. Introduction to Blockchain Technology
2. Regulation, Legal aspects, and Governance of Blockchain Systems
3. Fundamentals of Blockchain and Distributed Ledger Technology
4. Blockchain Business Management and Planning
5. Blockchain Security and Digital Identity
6. Blockchain System Architecture and Consensus Protocols
7. Blockchain Platforms
8. Marketing and Customer Support
9. Applied Cryptography
10. Smart Contracts
11. Developing Use Cases: From Ideas To Service
12. Game Theory In Blockchains

The curriculum structure includes the below lectures within each module:

Table 9 Illustration of lectures per module adapted from CHAISE D5.1.1, 2022

Modules	Lectures per module
1. Introduction to Blockchain Technology	<ul style="list-style-type: none"> <li>• Introduction to Blockchain Technology</li> <li>• Blockchain History and Future</li> </ul>
2. Regulation, Legal aspects, and Governance of Blockchain Systems	<ul style="list-style-type: none"> <li>• Blockchain basics to set the regulation and governance</li> <li>• context and requirements</li> <li>• Governance and regulation background</li> <li>• Blockchain ecosystem</li> <li>• Regulation strategy</li> <li>• Blockchain governance</li> <li>• Blockchain as a regulation mean for GDPR</li> </ul>
3. Fundamentals of Blockchain and Distributed Ledger Technology	<ul style="list-style-type: none"> <li>• Information and communications systems for decentralised solutions - Part 1 &amp; 2</li> <li>• Blockchain components and characteristics</li> <li>• Distributed information systems and their information security management principles</li> </ul>
4. Blockchain Business Management and Planning	<ul style="list-style-type: none"> <li>• The Blockchain Sector - An industry overview of Blockchain use cases and applications and scenarios (good practices)</li> <li>• Applied Digital Ethics &amp; Technology Assessment for Blockchain</li> <li>• Fundamentals of business management methods (applied to Blockchain use cases) - Part 1 &amp; 2</li> </ul>
5. Blockchain Security and Digital Identity	<ul style="list-style-type: none"> <li>• Blockchain Honeypots</li> <li>• Smart contract security</li> <li>• Security risks analysis of blockchain-based applications</li> <li>• Identity management and access control models of blockchain-based applications</li> </ul>
6. Blockchain System Architecture and Consensus Protocols	<ul style="list-style-type: none"> <li>• Basics in blockchain system architecture - Part 1 &amp; 2</li> <li>• Different consensus protocols</li> <li>• DLT examples</li> </ul>
7. Blockchain Platforms	<ul style="list-style-type: none"> <li>• Overview of platform characteristics</li> <li>• Performance and Scaling</li> </ul>



Modules	Lectures per module
	<ul style="list-style-type: none"> <li>Ethereum platform and ecosystem</li> <li>Comparison of selected platforms: IOTA, Hyperledger, others</li> </ul>
8. Marketing and Customer Support	<ul style="list-style-type: none"> <li>Use of Blockchain in Marketing</li> <li>Marketing for Blockchain (applied to Blockchain use cases)</li> <li>Marketing and Customer Support - Part 1 &amp; 2</li> </ul>
9. Applied Cryptography	<ul style="list-style-type: none"> <li>Cryptographic paradigms</li> <li>Hash concept</li> <li>Hashes in blockchain</li> <li>Zero knowledge and blockchain</li> </ul>
10. Smart Contracts	<ul style="list-style-type: none"> <li>Building simple smart contracts</li> <li>Interacting with the blockchain through smart contracts</li> <li>Building more advanced smart contracts</li> <li>Tokenizing assets with blockchain</li> </ul>
11. Developing Use Cases: From Ideas To Service	<ul style="list-style-type: none"> <li>Business Model for Blockchain Use Case</li> <li>Blockchain Use Case Redesign</li> <li>Blockchain Use Case MVP</li> <li>Blockchain Use Case Roadmap</li> </ul>
12. Game Theory In Blockchains	<ul style="list-style-type: none"> <li>Basic remote purchase</li> <li>Extended remote purchase</li> <li>Game theory approach for fees</li> <li>Game theory behind Proof of Stake (PoS)</li> </ul>

### 3.3 LEARNING OUTCOMES

Learning outcomes are statements of what a learner knows, understands and is able to do on completion of a learning process defined in terms of knowledge, skills and competence.

The learning outcomes are defined in terms of:

- **Knowledge:** in the context of EQF, knowledge is described as theoretical and/or factual.
- **Skills:** In the context of EQF, skills are described as cognitive (involving the use of logical, intuitive and creative thinking) and practical (involving manual dexterity and the use of methods, materials, tools and instruments).

- **Responsibility and autonomy:** In the context of the EQF responsibility and autonomy is described as the ability of the learner to apply knowledge and skills autonomously and with responsibility.

In the CHAISE VET programme, educational modules are described in terms of technical and blockchain specific skills, business skills and transversal skills. The alignment of learning outcomes in relation to the three occupational profiles Blockchain Architect (A), Blockchain Developer (D) and Blockchain Manager (M) is described in table 10.

Table 10 Educational modules for Blockchain Job Profiles (adapted from CHAISE D.5.2.1, 2022)

<i>Transversal Skills (M, A, D)</i>			
<b>1. Introduction to Blockchain Technology</b>			
<b>2. Regulation, Legal Aspects and Governance of Blockchain Systems</b>			
<i>Technical Basics (D, A, M)</i>		<i>Business Basics (M, A, D)</i>	
<b>3. Fundamentals of Blockchain and Distributed Ledger Technologies</b>		<b>4. Blockchain Business Management and Planning</b>	
<i>Technical Blockchain Specialisation (D, A)</i>		<i>Business Blockchain Specialisation (M)</i>	
<b>5. Blockchain Security and Digital Identity</b>		<b>7. Blockchain Platforms</b>	
<b>6. Blockchain System Architecture &amp; Consensus Protocols</b>		<b>8. Marketing and Customer Support</b>	
<i>BC Conception &amp; Use Case Development (A)</i>	<i>BC Engineering &amp; Development (D)</i>	<i>Strategic Business Management (A, M)</i>	<i>Operational Business Management (D, M)</i>
<b>9. Applied Cryptography</b>	<b>10. Smart Contracts and Digital Currency Programming</b>	<b>11. Developing use cases: From ideas to services</b>	<b>12. Game Theory in Blockchain</b>

The learning outcomes are based on CHAISE study on skills mismatches in the European Blockchain sector (D2.5.1) and Bloom taxonomy focusing on the comprehension and application level. More specifically, to gain the required professional skills:

1. The **Blockchain architect** should learn (3), (5), (6), (9). To acquire business skills, Blockchain architect should study (4), (11). Transversal skills are included in (1) and (2).
2. The **Blockchain developer** should learn (3), (5), (6), (10). To acquire business skills, Blockchain developer should study (4), (12). Transversal skills are included in (1) and (2).
3. The **Blockchain manager** should learn (3). To acquire business skills, Blockchain manager should study (4), (7), (8), (11), (12). Transversal skills are included in (1) and (2).

The full description of learning outcomes is presented under Annex 3. The learning outcomes are based on CHAISE D.5.1 “Learning Outcomes report” (2022) which is officially published here ([link](#)).

### 3.4 ENTRY REQUIREMENTS

For enrolling in the MOOC that constitutes the theoretical part of the VET programme, no specific requirements of knowledge or experience are needed for the three targeted profiles.

For completing the practical assessments and case studies, prior knowledge in ICT, distributed systems, databases, information security or cybersecurity are desirable. The experience can be proved by participation in Blockchain projects for a period of two years. The CHAISE Validation Committee is responsible for designing and approving the relevant criteria.

More specifically, based on the three targeted profiles, the below background is desirable:

- **Blockchain Developer:** strong IT and programming background;
- **Blockchain Architect:** IT solution development, linking DLT's to business transformation;
- **Blockchain Manager:** strong networked IT applications, Customer Relationship Management (CRM), Enterprise resource planning (ERP).

In terms of age, no specific age restriction is posed.

### 3.5 ECVET CREDITS

Definition of a sector-specific VET curriculum structure. 5 Semester duration CV structure with 1,200 teaching hours and 900 hours work-based learning.

### 3.6 SPECIALISATION PATHWAYS

The training programme offers the opportunity of specialization in learner's main profession based on the three profiles as described in chapter 3.3. Each profile is associated with a pathway related to:

- core study skills in the Blockchain field;
- business/managerial skills;
- and transversal skills.

## 4 PROGRAMME DELIVERY

### 4.1 PROGRAMME SCHEDULE (ACADEMIC CALENDAR)

Following EU standards, the CHAISE Blockchain VET programme has a 5-semester duration, broken down into 4 semesters of classroom and lab-based learning (up to 1,200 teaching hours) and 1 semester of work-based learning (up to 900 hours) (project proposal).

Learners can be awarded a maximum of 100 ECVET credits.

Proposed semester schedule:

Table 11 Overview programme schedule for Blockchain developer

Blockchain Developer					
Semester	1	2	3	4	5
Module (nr.)	<b>Introduction to BC Technology (1)</b>  <b>Regulation, legal aspects (2)</b>	<b>Fundamentals of Blockchain (3)</b>  <b>Blockchain Business Management (4)</b>	<b>Security (5)</b>  <b>Systems Architecture (6)</b>	<b>Smart Contracts (10)</b>  <b>Game Theory (12)</b>	<b>Traineeship</b>
ECVET (hours)	20	20	20	20	20
Total	100				

Table 12 Overview programme schedule for Blockchain architect

Blockchain Architect					
Semester	1	2	3	4	5
Module (nr.)	<b>Introduction to BC Technology (1)</b>	<b>Fundamentals of Blockchain (3)</b>	<b>Security (5)</b>	<b>Applied cryptography (9)</b>	<b>Traineeship</b>

	<b>Regulation, legal aspects (2)</b>	<b>Blockchain Business Management (4)</b>	<b>Systems Architecture (6)</b>	<b>Developing use cases (11)</b>	
ECVET (hours)	20	20	20	20	20
Total	100				

Table 13 Overview programme schedule for Blockchain manager

<b>Blockchain Manager</b>					
Semester	1	2	3	4	5
Module (nr.)	<b>Introduction to BC Technology (1)</b>  <b>Regulation, legal aspects (2)</b>	<b>Fundamentals of Blockchain (3)</b>  <b>Blockchain Business Management (4)</b>	<b>BC Platforms (7)</b>  <b>Marketing and customer support (8)</b>	<b>Developing use cases (11)</b>  <b>Game Theory (12)</b>	<b>Traineeship</b>
ECVET (hours)	20	20	20	20	20
Total	100				

The assigned modules per specialization are a suggested consecutive itinerary, but at the same time the modules and separate lectures are independent learning units that can be integrated in other courses of continuous VET environments. This enables trainers and learners (with a particular educational background) to select contents relevant to their training needs and identified skills deficiencies (CHAISE Project Description).

## 4.2 THEMATIC COVERAGE PER MODULE

The thematic coverage per module is described in the table here below:

Table 14 Thematic coverage per module adapted from CHAISE VET programme

Module	Lecture	Themes
<b>1: Introduction to Blockchain Technology</b>	Lecture 1 – Introduction to Blockchain Technology	<ul style="list-style-type: none"> <li>Overview of CHAISE curriculum</li> <li>Main components of the blockchain technology</li> <li>Recognizing its application sectors</li> <li>Key historical facts of blockchain technology development</li> </ul>
	Lecture 2 – Blockchain History and Future	<ul style="list-style-type: none"> <li>Early days: First Blockchain protocol, Merkle Tree, Gold Bit, P2P network</li> <li>Blockchain 1.0: Cryptocurrencies</li> <li>Blockchain 2.0: Smart contracts</li> <li>Blockchain 3.0: Digital society</li> <li>Blockchain 4.0: Future trends</li> </ul>
<b>2: Regulation, legal aspects, and governance of Blockchain Systems</b>	Lecture 1 – Blockchain basics to set the regulation and governance context and requirements	<ul style="list-style-type: none"> <li>Blockchain-related legal environment</li> <li>Legal underpins of Blockchain technology and smart contracts.</li> <li>Blockchain and public policy, governmental regulations</li> <li>Implications of blockchain technology for society, regulators, policy makers, governments, law professionals.</li> </ul>
	Lecture 2 – Governance and regulation background	<ul style="list-style-type: none"> <li>Governance versus regulation: Key definitions, Blockchain context</li> <li>Collaborative distributed organization: Distributed organization, key governance and legal requirements</li> <li>Transaction based models: Key definitions, Blockchain Agreements</li> </ul>
	Lecture 3 – Blockchain ecosystem	<ul style="list-style-type: none"> <li>Ecosystem: key concepts and ecosystems characteristics</li> <li>Blockchain ecosystems: key blockchain characteristics, actors typology</li> <li>Usage-based blockchain ecosystems: Usage characterization, example of blockchain ecosystems</li> </ul>
	Lecture 4 – Blockchain regulation	<ul style="list-style-type: none"> <li>Regulation context: Technology regulation, Blockchain regulation challenges</li> <li>Blockchain key regulation principles: Incentives and key technic regulation, token and Fiat currencies</li> </ul>

Module	Lecture	Themes
		<ul style="list-style-type: none"> <li>Virtual assets regulation: Motivation and key risks, FATF-based regulations (MiCA, ToFR)</li> </ul>
	Lecture 5 – Blockchain Governance	<ul style="list-style-type: none"> <li>Blockchain governance organization: Governance system organization, Blockchain governance requirements</li> <li>Blockchain governance principles: Key decisions, off-chain vs on-chain governance</li> <li>Blockchain governance framework</li> </ul>
	Lecture 6 – Blockchain and GDPR	<ul style="list-style-type: none"> <li>GDPR: Key principles, obligations and rights</li> <li>GDPR backed blockchain regulation: Blockchain key principles facing GDPR, implementing key GDPR requirements</li> <li>Blockchain as a GDPR facilitator: Consent management, data usage tracking</li> </ul>
<b>3: Fundamentals of Blockchain and DLT</b>	Lecture 1 – ICT systems for decentralised solutions	<ul style="list-style-type: none"> <li>Trends in Digitalization, Big data, AI, extended reality, cybersecurity, mobility</li> <li>Fundamentals of internet communication: The Internet, IP (addressing principles, public and private addresses), DNS, TCP/IP stack</li> </ul>
	Lecture 2 – ICT systems for decentralised solutions	<ul style="list-style-type: none"> <li>Internet applications: client-server principle and application layer, URL, HTTP, HTTPS, Resource formats (HTML, JSON), Web APIs, access control</li> <li>Distributed and decentralised systems: logical overlay networks</li> <li>IoT: key principles, architecture, communication</li> <li>Cloud computing and services: Data centers, service models, containers, fog</li> </ul>
	Lecture 3 – Components and characteristics	<ul style="list-style-type: none"> <li>Blockchain: Components and characteristics</li> <li>Blockchain based applications (dApps)</li> <li>Blockchain Usage: e-Cash prediction, Web3</li> <li>Blockchain Use Cases and myths About Blockchain</li> </ul>
	Lecture 4 - Distributed Information Systems and their	<ul style="list-style-type: none"> <li>Information System / Distributed Information System</li> <li>Blockchain as a Distributed system: Blockchain before Bitcoin, CAP theorem</li> <li>Security and Cryptography: Proof of work, transaction consensus and validation, Cryptoeconomics</li> </ul>



Module	Lecture	Themes
	Information Security Management Principles	<ul style="list-style-type: none"> <li>Cryptography role in blockchain: Public-key cryptography, Hashing, Merkle trees, Zero-knowledge proofs</li> </ul>
<b>4: Blockchain Business Management and Planning</b>	Lecture 1 – The Blockchain sector - An industry overview	<ul style="list-style-type: none"> <li>Cryptocurrencies: Coins and tokens, Bitcoin</li> <li>Identity Management: Self-sovereign identity (SSI)</li> <li>Digital Voting: E-Voting principles, blind signatures</li> <li>Smart Grids: Crowd-system</li> <li>Smart Cities: Architecture, Supply chain management</li> </ul>
	Lecture 2 – Fundamentals of Business Management I	<ul style="list-style-type: none"> <li>Mapping stakeholders in a Blockchain business use cases</li> <li>Products and services maps: Story-map, Value-Stream-Mapping</li> <li>Blockchain decision models by Graham, Gervais &amp; Wüst, Lewis, Urban</li> </ul>
	Lecture 3 – Fundamentals of Business Management II	<ul style="list-style-type: none"> <li>Product and Value Proposition Design: Morphological Box, Value Proposition Template</li> <li>Business Model Canvas &amp; Business Model Environment: Porter's Five Forces Model</li> <li>Blockchain Business Model</li> </ul>
	Lecture 4 – Technology Assessment & Scenario Planning	<ul style="list-style-type: none"> <li>Fundamental principles of the blockchain technology suitability for business innovation</li> <li>Technology assessment methods: Impact analysis, Consistency analysis, Cross-Impact-Analysis, Morphological Analysis</li> <li>Scenario Planning: Five phases of scenario development, Scenario tunnel, PESTLE analysis,</li> </ul>
<b>5: Blockchain Security and Digital Identity</b>	Lecture 1 – Blockchain Honeypots	<ul style="list-style-type: none"> <li>Short introduction to cybersecurity and information security (i.e. Cybersecurity in dApps, cyber threat intelligence)</li> <li>Introduction to honeypots</li> <li>Honeypot placement and scope</li> <li>Blockchain node honeypots</li> <li>Blockchain application honeypots (app anatomy, attack vectors)</li> <li>Smart contract honeypots (detecting and protecting against smart contract honeypots)</li> </ul>
	Lecture 2 – Smart contract security	<ul style="list-style-type: none"> <li>Specific security considerations of smart contracts (immutability, interaction, processing costs, access control, decentralised governance)</li> </ul>

Module	Lecture	Themes
		<ul style="list-style-type: none"> <li>Smart contract weakness classifications</li> <li>Best practices (battle-tested and reviewed code, multi-tenant access control, testing, bounties)</li> <li>Review of biggest smart contract exploits (DAO, Wormhole, Parity, Ronin sidechain, Poly network)</li> </ul>
	Lecture 3 – Security Risks Analysis of Blockchain-based Applications	<ul style="list-style-type: none"> <li>Security Risk Management (SRM): Domain Model</li> <li>Blockchain as a Countermeasure solution</li> <li>Security Risks Analysis</li> <li>Sybil Attack and Double-Spending</li> </ul>
	Lecture 4 – Identity Management and Access Control Models of Blockchain-based Applications	<ul style="list-style-type: none"> <li>Identity management principles in traditional and blockchain-based networks</li> <li>Access control models and privacy concepts in traditional and blockchain-based networks</li> <li>Personally identifiable information, blockchain-based decentralised identifiers and self-sovereign identity</li> </ul>
<b>6: Blockchain System Architecture &amp; Consensus Protocols</b>	Lecture 1 - Basics in Blockchain System Architecture	<ul style="list-style-type: none"> <li>Features and functioning of distributed ledger</li> <li>Blockchain architecture design and security considerations</li> <li>Public and private blockchains, permissioned and permissionless</li> <li>Blockchain Reference model</li> </ul>
	Lecture 2 – Basics in Blockchain System Architecture	<ul style="list-style-type: none"> <li>Patterns interacting with the external world (Oracle, Reverse Oracle, Legal and smart contract pair)</li> <li>Data management patterns (On-chain /off-chain data storage, tokenization, state channels)</li> <li>Security patterns (Multiple authorization, X-Confirmation, Off-Chain secret enabled dynamic authorization)</li> <li>Contract Structural Patterns (Contract Registry, Data Contract, Embedded Permission, Factory Contract, Incentive Execution)</li> <li>Decision models for all above patterns</li> </ul>
	Lecture 3 – Consensus Protocols	<ul style="list-style-type: none"> <li>Evaluation Criteria of Consensus Protocols (Scalability, Decentralization, Security, Cost)</li> <li>Survey of Consensus Protocols (Proof of Work, Proof of Stake, Delegated Proof of Stake, Proof of Authority, Practical Byzantine Fault Tolerance)</li> <li>Evaluating Consensus Protocols</li> </ul>

Module	Lecture	Themes
	Lecture 4 – DLT Examples	<ul style="list-style-type: none"> <li>DLT Examples (Automotive, Agricultural Supply Chain Management, Secure Voting, Cosmos: Internet of Blockchain)</li> </ul>
<b>7: Blockchain Platforms</b>	Lecture 1 – Overview of Platform Characteristics	<ul style="list-style-type: none"> <li>Introduction to Blockchain Platforms</li> <li>System design and network architecture</li> <li>Consortium, governance, licensing</li> <li>Technology (Block generation, finality, consensus mechanism, execution, ledger storage, transaction fees, oracles, data and account privacy)</li> <li>dApps</li> <li>Blockchain scalability trilemma</li> </ul>
	Lecture 2 – Performance Scaling	<ul style="list-style-type: none"> <li>Introduction to Blockchain Scaling</li> <li>Layer 1 Performance Scaling (Block size and production frequency, Consensus mechanism, Alternative data structure, Sharding)</li> <li>Layer 2 Performance Scaling (Side chains, State channels, Plasma chains, Roll-ups)</li> <li>Future of Blockchain Platform Optimizations (Interoperability)</li> </ul>
	Lecture 3 – Overview of the Ethereum Platform	<ul style="list-style-type: none"> <li>Key objectives of Ethereum</li> <li>Characteristics and network features of Ethereum Platform (i.e. Ethereum Virtual Machine)</li> <li>Blockchain Technology Ecosystem, underlying algorithms and essentials of trust in Ethereum</li> <li>Ethereum's approach to scaling and interoperability</li> </ul>
	Lecture 4 _ Overview of Hyperledger Fabric and Polkadot platforms	<ul style="list-style-type: none"> <li>Key objectives of Hyperledger and Polkadot platforms</li> <li>Characteristics and network features of Hyperledger and Polkadot platforms</li> <li>Blockchain Technology Ecosystem, underlying algorithms and essentials of trust in Hyperledger and Polkadot platforms</li> </ul>
<b>8: Marketing and Customer Support</b>	Lecture 1 – Introduction to Marketing	<ul style="list-style-type: none"> <li>Introduction to Marketing</li> <li>Strategic Marketing Planning (Evaluating Marketing Landscape, Market Segmentation, Persona, Market Environment, SWOT Analysis)</li> <li>Qualitative Added Value Analysis</li> <li>Marketing Canvas</li> </ul>

Module	Lecture	Themes
	Lecture 2 – Ethical Design Framework	<ul style="list-style-type: none"> <li>Value of Blockchain</li> <li>Social Impact use cases</li> <li>Intentional Design: Blockchain Ethical Design Framework</li> <li>Designing and implementing the Blockchain</li> </ul>
	Lecture 3 – Blockchain and sustainability	<ul style="list-style-type: none"> <li>Sustainability and global agreements</li> <li>Environmental, Social and Governance (ESG) factors of responsible investment practices</li> <li>Consensus Mechanism</li> <li>Green Blockchain Decision Framework</li> </ul>
	Lecture 4 – Blockchain in Marketing & Online Marketing Management	<ul style="list-style-type: none"> <li>Marketing Challenges (Ad-Frauds, Band Safety, End-to-End Transparency)</li> <li>Blockchain in the Communication and creative industry</li> <li>Big Data Management</li> <li>Customer Segmentation Techniques (Classification, Clustering, Regression, Association, Visualization)</li> </ul>
	Lecture 4 – Blockchain in Marketing & Online Marketing Management	<ul style="list-style-type: none"> <li>Marketing Challenges (Ad-Frauds, Band Safety, End-to-End Transparency)</li> <li>Blockchain in the Communication and creative industry</li> <li>Big Data Management</li> <li>Customer Segmentation Techniques (Classification, Clustering, Regression, Association, Visualization)</li> </ul>
<b>9: Applied Cryptography</b>	Lecture 1 – Basic Cryptography	<ul style="list-style-type: none"> <li>Symmetric Cryptography (Vernam's Cipher, OTP)</li> <li>Security of Block Ciphers</li> <li>Data Encryption Standard (DES), triple-DES, AES</li> <li>Public Key Cryptography (PKC) and algorithms</li> </ul>
	Lecture 2 – Hash Functions	<ul style="list-style-type: none"> <li>Digital signatures with PKC</li> <li>Hash functions</li> <li>Searching with a Hash function, Collisions</li> <li>One-way hash functions (OWHF)</li> <li>Hash Algorithms (MD5, SHA1, SHA2-family)</li> <li>Digital Signature Verification with Hashes</li> </ul>
	Lecture 3 – Hashes in Blockchain	<ul style="list-style-type: none"> <li>Commitments ("sealed envelope")</li> <li>Remote Tossing Coins Problem</li> <li>Merkle Tree (Revocation lists, Responders, Identifiers)</li> <li>Merkle Proof</li> <li>Application of Hash in Blockchain (Chaining Blocks, PoW, PoW Attacks, Simplified Payment Verification (SPV))</li> </ul>
	Lecture 4 – introduction to Zero-Knowledge Proofs	<ul style="list-style-type: none"> <li>Completeness, Soundness and Zero-Knowledge in ZK protocols</li> <li>Types of proofs proven with Zero-Knowledge protocols</li> <li>Zero-Knowledge for Blockchain</li> <li>The Schnorr Identification Protocol</li> </ul>

## 4.3 DELIVERY METHODS AND PEDAGOGICAL APPROACHES

Training providers should familiarise themselves with the structure, content and assessment requirements of the qualification before designing a course programme. They may design course programmes of study in any way which:

- best meets the needs and capabilities of their candidates,
- satisfies the requirements of the qualifications.

The CHAISE VET curriculum accommodates three different modes of delivery: a) classroom-based, b) blended (classroom and traineeship combined), distance (online learning).

The course material consists of (video) presentations and lecture notes, practical exercises and case studies, which trainers can adapt to their needs in the classroom or in an online learning environment. The material also allows for distance learning with a trainer or as self-study.

Practical exercises and case studies can be delivered in a lab environment and offer learners hands-on practical experience. The materials correspond to the four core learning styles according to VARK model (Visual, Auditory, Reading & Writing and Kinaesthetic) based on Fleming and Mills (1992).

Table 15 Delivery methods and definition (adapted from D3.3.2)

Materials per module	Definition
4 lectures <ul style="list-style-type: none"> <li>• 20-30 slides per lecture.</li> <li>• 5-6 pages of slide notes per lecture.</li> </ul>	Formal talk about a given subject summarised in slides
4 videos: <ul style="list-style-type: none"> <li>• 1 video per lecture</li> </ul>	A taught lecture providing all information needed to understand and apply its contents
4 practical exercises <ul style="list-style-type: none"> <li>• 1 practical exercise per lecture</li> </ul>	A guided practice about a specific lecture topic
4 case studies <ul style="list-style-type: none"> <li>• 1 case study per lecture</li> </ul>	A real scenario to apply lecture contents and practical exercises
20 questions/answers <ul style="list-style-type: none"> <li>• 5 questions/answers per lecture</li> </ul>	A self-appraisal activity where the student can check his or her progress and understanding

Each module description specifies knowledge, skills and capabilities that learners need to acquire. They can inform training plans to be developed for a work-based learning period.

The Massive Open Online Course (MOOC) serves as a wide access method providing learning materials at increased convenience and maximum flexibility for learners in terms of timing and location. Quality criteria for online learning environment can be extracted from Jakob Nielsen Heuristics (Nielsen Norman Group, 2020) in Human Computer Interaction field regarding online systems. These can include the visibility of system status (constantly informing users on what is going on through appropriate feedback), the match between real world and the system (words and concepts understandable to the learner in a natural and logical order), freedom and user control (visible options to exit the system or easy moving to previous state when choosing system function by mistake), flexibility and efficiency of use (system caters for both experienced and inexperienced users) and aesthetic design (irrelevant or rarely needed information are omitted).

CHAISE consortium has developed recommendations on delivery methods and pedagogical approaches that should be integrated in Blockchain training programme (HE, VET):

Table 16 Educational methods

Modern Educational methods	Additional initiatives
<ul style="list-style-type: none"> <li>• Flipped classroom</li> <li>• Project-oriented learning</li> <li>• Cooperative learning</li> <li>• Gamification</li> <li>• Design-thinking</li> <li>• Competency-based learning</li> </ul>	<ul style="list-style-type: none"> <li>• E-learning, online platforms</li> <li>• Interdisciplinary degrees</li> <li>• Hackathons</li> <li>• Project calls (Erasmus plus)</li> <li>• Awards</li> <li>• Formal and non-formal talks with professionals</li> </ul>

Some specific aspects of successful education and training in the Blockchain sector have been defined by INATBA for CHAISE (2022) in table 17.

Table 17 Aspects of successful education in BC

Important aspects of a successful education and training in the Blockchain sector
<ul style="list-style-type: none"> <li>• adopt a hybrid approach;</li> <li>• make it as interactive as possible;</li> <li>• focus on practical application dealing with real world problems;</li> <li>• design project assignments for interdisciplinary teams;</li> </ul>

Important aspects of a successful education and training in the Blockchain sector
<ul style="list-style-type: none"> <li>• courses should be designed to stimulate the entire process of blockchain projects, from order acceptance, planning, design, programming to testing and implementation;</li> <li>• include case studies (successful and not successful);</li> <li>• encourage mindset change – from centralised to distributed/decentralised business model;</li> <li>• encourage self-learning capabilities;</li> <li>• encourage learning by doing/experimenting;</li> <li>• continuous learning (as it is a quickly evolving area).</li> </ul>

Cedefop (2023) guidelines in lifelong learning highly recommend the facilitation of group learning. A group can be established in the classroom but also online. Group learning enables learners to share and benefit from the experience, knowledge and skills of their peers. They can get help when questions arise and measure their understanding of new concepts and skills in a safe environment (ibid). A group setting also serves to train important soft skills, among others self-confidence, cooperation and communication skills.

## 4.4 ASSESSMENT CRITERIA AND EVALUATION METHODS

Assessment must be carried out according to the standards of national training providers and evaluation methods approved by them. The following assessment tools are included in the training material:

Table 18 Assessment tools

Assessment tools	Weight
<ul style="list-style-type: none"> <li>• 5 Questions/answers per module</li> <li>• Multiple-choice questions</li> <li>• Case studies</li> </ul>	<ul style="list-style-type: none"> <li>• 30%</li> <li>• 30%</li> <li>• 40% (for evaluating autonomy, proactivity, teamwork)</li> </ul>

The proposed weights can be adapted by training providers. The evaluation should include aspects such as: autonomy, proactivity in learning, teamwork capacities and other transversal future skills. The final mark for the course will be an average mark of final grades in all modules.

## 4.5 STUDYING RESOURCES

Training material for each module consists of:

- lectures (including lecture notes and videos),
- practical exercises,

- case study analysis,
- questions and potential answers series.

The training material supports theoretical and practical learning.

### **Suggested learning resources:**

#### **Books:**

Arvind Narayanan, et. al. Bitcoin and Cryptocurrency Technologies: A Comprehensive Introduction. Princeton University Press, 2016. ISBN 978-0691171692.

Antonopoulos, Andreas M. Mastering bitcoin [on line]. 2nd. ed. Beijing: O'reilly Media, 2017 [Consultation: 19/10/2021]. Available on: <https://ebookcentral.proquest.com/lib/upcatalunya-ebooks/detail.action?docID=4875878>. ISBN 9781491954362.

Rosenbaum, Kalle. Grokking bitcoin [on line]. Manning Publications, 2019 [Consultation: 19/10/2021]. Available on: <https://ebookcentral.proquest.com/lib/upcatalunya-ebooks/detail.action?docID=6642506>. ISBN 9781638355977.

Solorio, Kevin; Kanna, Randall; Hoover, David H. Hands-on smart contract development with solidity and Ethereum: from fundamentals to deployment [on line]. Sebastopol, CA: O'Reilly Media, 2020 [Consultation: 05/07/2021]. Available on: <https://ebookcentral.proquest.com/lib/upcatalunya-ebooks/detail.action?docID=5984595>. ISBN 9781492045236.

#### **Videos:**

- CHAISE YouTube Channel:  
<https://www.youtube.com/channel/UCyb5LY3gl2kXCtVmWKDqI5Q>
- Blockchain visual demo: [https://www.youtube.com/watch?v=\\_160oMzblY8](https://www.youtube.com/watch?v=_160oMzblY8)

#### **Websites:**

- Speed Run Ethereum: <https://speedrunethereum.com/>
- The Ethernaut: <https://ethernaut.openzeppelin.com/>



## 5 CERTIFICATION PROCEDURE

### 5.1 CERTIFICATION PATHWAYS FOR LEARNERS

Policy documents in the vocational educational training (Cedefop, 2019) suggest the provision of flexible and modular learning opportunities. CHAISE VET programme provides learners with occupational skills, as well as with transversal competences allowing flexibility in the pathways that a learner can choose to certify his/her knowledge.

#### 5.1.1 NATIONAL CERTIFICATION PROCEDURES

National certification procedures vary across European countries. We choose as example of VET the case of Germany to describe the typical examination procedure for vocational qualifications. It should be noted that each EU member follows different national certification procedures.

##### **Advanced vocational qualifications in Germany**

Germany features advanced vocational qualifications at EQF levels 5 to 7 which are nationally recognised; learners can acquire them through exams and they are considered equivalent to academic qualifications (Cedefop, 2020b):

- (a) professional specialist (Geprüfte Berufsspezialist) (EQF level 5, ISCED level 554);
- (b) bachelor professional: master craftsperson, specialist (EQF level 6, ISCED level 554, 665);
- (c) master professional: management and expert (EQF level 7).

According to these levels, federal training regulations are issued for training qualifications in specific occupational fields. Qualifications can also be defined by competent bodies. The chambers of industry and commerce as well as chambers of skilled crafts are competent bodies and can issue training examination regulations. The district issuing chamber is responsible for implementation, testing and monitoring, the examinations are valid in all of Germany. The application of the Vocational Training Act (BBiG) is monitored by the Federal Institute for Vocational Education and Training (BIBB). To this end BIBB makes recommendations to the competent bodies (Cedefop, 2020b).

#### 5.1.2 ECQA CERTIFICATION

The validation of the defined learning outcomes in terms of knowledge, skills and competences, to be acquired by attending the CHAISE VET programme, is conducted through an online examination that is hosted on the examination portal of the European Certification and Qualification Association (ECQA).

ECQA, certified with ISO 17024, is entitled to issue certificates on the basis of track records of achievements mainly via multiple choice exams and practical exercises. Eligible are the learners that have attended the whole or parts of CHAISE VET programme.

The CHAISE certification scheme distinguishes between three levels of certification for the targeted occupational profiles:

- **A) Theory badge:** is targeting the learners that have completed the MOOC CHAISE VET programme after successfully passing the multiple-choice questions. This badge includes no practical elements and leads to the awarding of the “Theory badge”. It is also a pre-requisite to obtain an ECQA certificate (full ECQA certification).  
Learners can take up to 3 MCQ Modules at once.
- **B) Practical badge:** is targeting the learners that have completed the MOOC CHAISE VET programme after successfully passing the multiple-choice questions and the practical exercises. The practical elements are checked by the Validation Committee who awards the “Practical badge”. It is also a pre-requisite to obtain an ECQA certificate (full ECQA certification).
- **C) Full ECQA certification:** it refers to the completion of each Blockchain Module and a positive assessment of the respective practical tasks and MC Questions. The Theory and Practical badge lead to the ECQA certificate.

## 5.2 GRADING SCALE AND PASS REQUIREMENTS

The examination will consist of a) Questions & Answers, b) practical exercises (to act as proof of the acquisition of practical capacities), and c) multiple choice questions, which will be based on specific performance criteria linked to the intended learning outcomes. A different examination procedure with a corresponding pool of assessment material is designed for each of the three occupational profiles that are addressed by the CHAISE VET programme. The examination will be in English and will rely on a wide pool of questions/exercises of the same proficiency level that will be automatically, randomly selected in each exam. The evaluation of practical exercises and working experience evidence will be performed by external experts on a voluntary basis. This need will be served by a Validation Committee during the project duration.

### **5.3 LEVEL OF THE CERTIFICATE AND ACCESS TO THE NEXT LEVEL OF EDUCATION**

The successful completion of the examination will lead to the award of a certificate (as prescribed above) stamped by ECQA. This certificate will act as an official, recognised testimonial of relevant skills acquisition, to be used as evidence in the labour market. The process is regulated and monitored by a Validation Committee, which is charged, among others, to decide, keep update and renew the examination content, on an annual basis. The examination portal will also keep a record of certified applicants.

### **5.4 CHAISE CERTIFICATE SUPPLEMENT**

The Europass Certificate Supplement is a document that provides information about a vocational qualification, such as an apprenticeship or a training course. It enables employers and VET providers understand the purpose, level, learning outcomes and information on the relevant education system of learners' vocational qualification. Certificate supplements serve as an intermediate level of information between the VET provider and the labour market without overloading the potential employer with much unneeded information (Cedefop, 2022b).

The Blockchain Certificate Supplement is issued by VET providers that either deliver the CHAISE curriculum or have integrated part of CHAISE learning outcomes into their training offerings (as component of a broader ICT training course).

## 6 QUALITY ASSURANCE METHODS

### 6.1 ALIGNMENT WITH EU QA FRAMEWORK

The backbone of CHAISE training programme is the application of EU quality assurance framework in VET and higher education in relation to EQF, ECVET, EQAVET and ESCO classification. Among the most highlighted factors that ensure the comparison and therefore future uptake of vocational education and training qualifications is the use of learning outcomes. A recent study by Cedefop (2022) revealed that learning outcomes and well-structured concepts in the reference points (i.e. ESCO) and the qualifications descriptions, enable a closer look at the content of qualifications and the comparison with the requirements of the labour market. The study also showcased that the description of skills set of the respective qualification helps the mapping of qualifications at national and EU level. The quality of qualifications is further related to how the achieved outcomes are experienced by the stakeholders and market representatives, accompanied by the perspective of the VET provider.

### 6.2 QA ASPECTS

Good VET governance requires strong feedback mechanisms between the education providers and the labour market. According to Cedefop (2022), the quality feedback loop as presented in figure 5, shows the importance of perceptions of learning outcomes by teachers, learners, and employers.



Figure 5 The feedback loop of learning outcomes (adapted from Cedefop, 2021a)

After analyzing recent Cedefop reports (2019, 2022), the future accreditation of qualification should take into consideration the below aspects that enhance the quality of the qualification:

- Usage of common reference point(s) in terms of EQF, ECVET and ESCO classification;
- Explicit formulation of learning outcomes (what is included and what not, right level of details, and their weighting);
- Clear categorization and structure of terms and concepts used;
- Paying attention at the transferring of the right meaning of concepts when translated at national level (i.e. neutral terminological reference);
- Paying attention to how the qualification might be affected with elective modules possibilities;
- Clarifying specific needs of the targeted groups in Blockchain community;
- Potential of using the reference point(s) for scaling the qualification;
- For stakeholders, information overload should be avoided (light, practical information);
- For employers, certificate supplements provide standardized information and facilitate the recruitment process.

## 6.3 DATA PROTECTION

Data protection and confidentiality based on the EU General Data Protection Regulation (2016/679, "GDPR") and other specific national data protection regulations, should be taken into consideration when delivering the qualification. Data protection is related to protecting the identity of the individuals, learners, employees and employers taking part in the learning or practicing process (during work-based learning).

Participants should explicitly consent in written on how their data are being stored and used and should have the right to withdraw their consent at any point. Confidential information related to assessment records should also be protected. Lastly, complying with health and safety regulations using IT equipment is the responsibility of the VET provider or the employer for the practical part.

## 6.4 SOCIETAL IMPACT & ETHICAL CONSIDERATIONS

With the skills and competences acquired in the BC qualification, learners should be able to critically reflect ethical issues related to BC and participate in ethical decision making. Equal opportunities should be provided for all participants, unhampered by artificial barriers, prejudices, or preferences and without discriminating against particular groups and/or gender. White hat coding should also guide the BC learners.

## 7 REQUIREMENTS FOR TRAINING PROVIDERS

Every EU country is responsible for the organisation of national VET and the content thereof. At this point, there exist no binding regulations or requirements for training providers on the EU level.

At statutory level, all EU member countries have defined their own mechanisms for internal and external quality assurance among training providers, as well as the job roles they can certify. Germany for example, stipulates those in the Vocational Training Act (BBiG) and the Craft and Trades Regulation Code (HwO). These documents describe training regulations and their development, execution of trainings and the monitoring through the chambers (BIBB, 2017, p. 7). Training providers eligible under those national systems adhering to national standards are deemed suitable for the delivery of the Blockchain curriculum.

A key initiative of European VET policy is the foundation of 'Centres of Vocational Excellence' (CoVEs). CoVEs are a "bottom-up approach to excellence where Vocational Education and Training (VET) institutions rapidly adapt skills provision to societal and economic needs, supporting the green and digital transitions, as well as the post-CoVID recovery" (European Union, 2021). Along with so-called 'Inter-company vocational training centers' (ITC), which is a cooperation of companies working together and sharing their resources and capacity to provide VET, they are set to implement the European Skills Agenda and the Pact for Skills. In Germany, for example, ITCs are usually governed by chambers of crafts and their affiliated organizations.

Training providers awarding micro credentials (e.g. Digital Promise, Udemy, City & Guilds) are of special interest to the CHAISE consortium. The consortium has envisaged to respond to Blockchain skills shortages on the labour market quickly and micro credentials are perceived by many as a suitable tool to address short term business needs (Cedefop, 2022a). They also suit the modular and elective nature of the CHAISE curriculum. Especially in the field of ICT, many businesses already distribute micro credentials to award and certify completion of company trainings (ibid). However, no binding regulations have been stipulated.

### **General requirements include:**

- Training providers need to have in place mechanisms of internal quality assurance and they should also undergo external quality assurance.
- Internal QA should include policies for staffing, continuous development, inclusion and gender equality.
- Key stakeholders need to be represented in the organizational processes.

- Public information about the institution's activities, including programmes should be visible and up-to-date.
- A policy for information management should be in place.

## 7.1 RESOURCES AND EQUIPMENT

The resources offered for this course and specific in the curriculum structure include:

- Videos
- Lecture notes
- Practical exercises
- Case studies
- Question / answer series
- Multiple Choice series

Equipment that learners need to have access to:

- A personal computer with hardware features to execute the BC practical exercises;
- Internet connection;
- Paper, pencil, board for theoretical activities and computer classroom for BC exercises.

Access to people with disabilities (permanent or temporary) and special educational needs must be ensured during teaching and examination.

## 7.2 TEACHING STAFF QUALIFICATIONS

EU member states have rules and regulations in place that are used to assess competences and capabilities of teaching staff. Germany for example, works with the Ordinance in Trainer Aptitude (AEVO) to assess who can teach learners in a company setting (BIBB, 2017). Each country will offer different trajectories and training programmes for trainers to get qualified.

More generally, training providers need to ensure that trainers are "personally and professionally suited to their role. Professional aptitude, occupational experience, and pedagogical competence guarantee that trainers are themselves in possession of the skills, knowledges and competences that they need to impart." (BIBB, 2017, p. 71). It is the task of trainers to plan a training according to training requirements, prepare, conduct and complete the training (ibid).

For the three Blockchain profiles, teachers and trainers must be able to demonstrate that they meet specific occupational expertise requirements related to:

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- technical knowledge in the area of Blockchain to the same level as the programme being offered;
- the experience in the Blockchain area is recent and is constantly being updated through continuing professional development;
- development of methods for maintaining contacts with employers, associations, and other educational institutes in the Blockchain field to ensure that teachers/trainers are updated in terms of legislation, policies, recent developments and codes of practice.
- there is sound experience of providing training.

Furthermore, CHAISE consortium has given some general advice on trainer actions, educational and training approach (CHAISE D4.3.1, 2022, p. 38):

Table 19 Trainer actions

Trainer actions, educational and training approach
<ul style="list-style-type: none"> <li>• Boost research in this field through international and inter-sectoral project calls.</li> <li>• Strengthen cross-border academia-business collaboration.</li> <li>• Participate on a creation and engage in interdisciplinary degrees.</li> <li>• Observation of experts and projects in the business world.</li> <li>• Follow and engage with professional bodies or pioneers in particular fields.</li> <li>• Organise talks and discussions with professionals.</li> <li>• Introduce ambassador/apprentice (train the trainers) initiatives.</li> </ul>

## 7.3 GENERAL REQUIREMENTS FOR APPROPRIATE TRAINING PROVISION

Some general requirements for appropriate training provision are summarised below:

- Detailed lesson plans clearly referenced to curriculum's modules and lectures must be put in place.
- All exercises are designed and delivered to meet the curriculum's learning objectives.
- Each module and activity include recommended timings and equipment required.
- Modules begin with a self-assessment tool that allows the trainee to reflect on their current level of skill and competence based on the learning outcomes.
- A scheduled evaluation of trainings and curricula is in place.
- Curricula are updated accordingly.

- There is coordination of all processes regarding admission, progression, recognition and certification of learners.

## 7.4 HEALTH AND SAFETY RULES

Legal considerations may apply to this qualification, such as Health and Safety using IT equipment and accessibility for all learners. It is the responsibility of centers to ensure compliance with all local, regional and national legislation which may affect delivery of the qualification, and to ensure that candidates are fully aware of any requirements.

## 8 APPRENTICESHIP STANDARDS

To increase mobility and opportunities for Blockchain workforce, Work Based Learning (WBL) is an essential component of training delivery. It increases the share of Blockchain companies providing in-house training, as well as the number of Blockchain learners/employees studying or working abroad. According to Cedefop (2015), *“demand for WBL in CVET is strongest in areas with high rates of technological progress”* (p. 28). More generally, WBL should be promoted everywhere and in combination with other forms of adult training, striving to develop both “job-specific skills and broader skills” (Council of the European Union, 2011, p.5).

The EU features a highly diverse landscape of work-based CVET practice, in terms of location (on-the-job, off-the-job), timing (part-time, full-time, after workhours), origin of trainers (formal or non-formal education and training providers, commercial institutions, in-house trainers) and duration of training (Cedefop, 2015). No binding regulations have been defined on the supra-national level. Important insights can be drawn from the *European Framework for Quality and Effective Apprenticeships* (Council of the European Union, 2018).

### 8.1 ENTRY REQUIREMENTS AND DURATION

Duration of traineeship for the CHAISE VET programme is set to 20 % of total qualification time and to one semester that should follow four semesters of classroom and lab-based learning or blended / distance learning, respectively.

Depending on sector and company, *“specific requirements for competences that must be ensured among employed persons are in place (such as safety regulations)”* (Cedefop, 2015, p. 34). Parts of the budget for WBL need to be reserved for this (ibid). Also, eligibility requirements and legal requirements can affect WBL and different governing bodies can regulate training and training providers.

Entry should be granted based on relevant formal, informal and non-formal learning or other measures of preparation nationally or from abroad (Council of the European Union, 2018). Qualifications acquired in work-based learning should be part of and referenced to national qualification frameworks and should in turn grant access to higher levels of education and training in VET, HE and WBL (ibid).

## 8.2 UNITS OF LEARNING OUTCOMES AND INDICATIVE WORK TASKS

Learning outcomes of the CHAISE VET program have been defined at the level of each module based on three different categories: knowledge, skills, responsibility and autonomy. The units are described in the CHAISE Curriculum Structure (CHAISE D5.2.1, 2022) along with duration, weighting of outcomes, learning methods and assessment criteria. The learning outcomes correspond to EQF level 5, but every module provides methodological and concept advice to easily adapt the contents to EQF level 6.

Indicative work tasks for the period of work-based learning can be derived from the list of attainable learning outcomes.

A period of traineeship should terminate with an institutionalized “*validation of knowledge, skills and competences attained through work-based CVET.*” (Cedefop, 2015, p.60). In the German formal CVET context, this validation is carried out by the regional Chambers of Commerce.

Generally, employers, training providers and trade unions (where applicable) should work together to deliver comprehensive learning outcomes, to balance practical and theoretical knowledge, skills, and capabilities. Learning outcomes should be job specific as well as competence oriented to encourage lifelong learning and career opportunities in the setting of a fast changing labour market (Council of the European Union, 2018).

## 8.3 ENTITIES ELIGIBLE TO OFFER APPRENTICESHIP PROGRAMMES

To ensure the success of the work-based learning (WBL), employer's engagement is essential to add value to learners' experience. The CHAISE consortium has multiple links to companies, training centers and associations specialized in Blockchain technology. Employers that match certain criteria should be eligible to undertake the WBL irrelevant of size. Local and small businesses may also offer practical training.

Different regulations may be in place in EU member states. The German system foresees a formal application of any company wanting to offer apprenticeship at the responsible chamber of commerce. Duties of entities offering apprenticeships are also defined under German law (see § 14, BBiG).

## 8.4 TRAINEE RIGHTS AND RESPONSIBILITIES

Different regulations for trainee rights and responsibilities may be in place in EU member states. German VET defines these for example in § 13 of the BBiG. On EU level the EFQEA (Council of the European Union, 2018) provides the following guidelines:

- Employer, training provider and trainee need to conclude a written agreement that defines rights and responsibilities of the trainee.
- Trainers in the workplace should provide guidance and regular feedback to trainees, VET training providers and trainers at the vocational school. In-company trainers should be supported in keeping their professional and didactic skills up-to-date.
- Trainees need to be insured according to sector and national legislation and receive social protection.
- Work, health and safety rules and regulations apply and are to be respected by the trainee.
- Successful entry into the labor market and a career should be facilitated. Trainees should be engaged and guided on their learning pathway.

### 8.4.1 Financing and costs

National legislation, regulations and financial mechanisms (EU funds and other) should foster WBL and companies must be made aware of funding opportunities (Cedefop, 2015). Employers can be incentivised by subsidies or tax deductions to intake specific target groups (i.e. Women, adults, immigrants, etc.).

Trainees should receive remuneration or other measures of compensation, in accordance with existing national requirements, sectoral or other collective agreements. Employers and public authorities may have arrangements on the sharing of costs.

## 9 ANNEX 1: CONSULTATION PROCEDURE WITH QUALIFICATIONS BODIES

In this chapter (Annex 1), we describe the typical steps and tasks that should be followed regarding the recognition of qualifications at European level. At national level, we present as a case study Greece since the Greek Ministry of Education (YPEPTH) is taking part in CHAISE project and actively supports the recognition of Blockchain blueprint. Additionally, the future uptake of the Blockchain blueprint involved CHAISE partners UCBL, UT, INDUSTRIA, UPC, YPEPTH, ESRI who accessed national authorities in France, Estonia, Belgium, Spain, Greece and Ireland during April and March 2023. The guiding questions for the consultation procedure that is conducted via qualitative research (in-depth interviews or round-tables) are presented below:

- **Q1** Where do you see the CHAISE VET programme structure fit best in your country's national qualification system?
- **Q2** What benefits do you perceive for the recognition of the Blockchain Specialisation qualification at national level?
- **Q3** What are the main obstacles for recognition of the Blockchain Specialisation qualification at national level?
- **Q4** Which actors are in the best position to advance the recognition of the Blockchain Specialisation qualification at national level?
- **Q5** What are the necessary steps for the recognition of the Blockchain Specialisation qualification at national level?
- **Q6** Do you think that the Blockchain Specialisation qualification can acquire a recognised professional status via a sector regulated accreditation?
- **Q7** Does the blueprint correspond to occupational requirements and applicable accreditation standards in your country? If no, please describe what needs to be added.

### 9.1 ACCREDITATION PROCEDURES AT EUROPEAN LEVEL

The design, approval and award of vocational qualifications in the EU member-states is regulated at national level, therefore it is examined each time considering the special educational context of the member-state. The national procedure from the CHAISE participating countries is gathered in Cedefop observatory for vocational education and training in the below links:

Table 20 VET Qualifications in CHAISE participating countries

Country	Cedefop website link	Section
France	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/france-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/france-u2</a>	<p>Most relevant sections:</p> <ul style="list-style-type: none"> <li>VET governance</li> <li>Shaping VET qualifications</li> <li>Quality assurance</li> </ul>
Belgium	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/belgium-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/belgium-u2</a>	
Austria	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/austria-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/austria-u2</a>	
Greece	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/greece-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/greece-u2</a>	
Germany	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/germany-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/germany-u2</a>	
Spain	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/spain-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/spain-u2</a>	
Italy	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/italy-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/italy-u2</a>	
Estonia	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/estonia-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/estonia-u2</a>	
Slovenia	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/slovenia-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/slovenia-u2</a>	
Romania	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/romania-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/romania-u2</a>	
Bulgaria	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/bulgaria-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/bulgaria-u2</a>	
Ireland	<a href="https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/ireland-u2">https://www.cedefop.europa.eu/en/tools/vet-in-europe/systems/ireland-u2</a>	

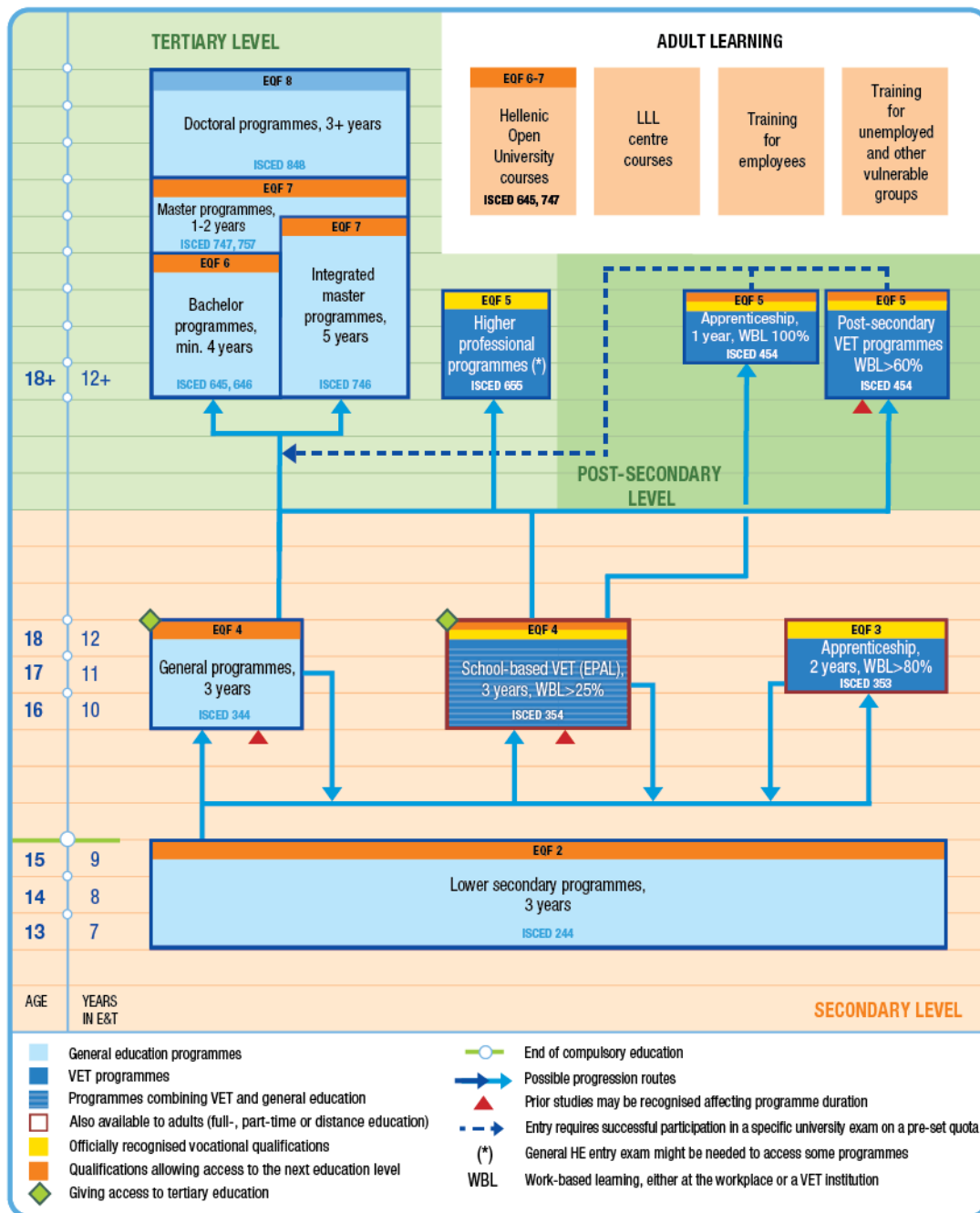
## 9.2 ACCREDITATION PROCEDURES AT NATIONAL LEVEL: THE GREEK CASE

An important stage in shaping VET qualifications is to have suitable forecasting mechanisms (Cedefop, 2021b). Based on Greek Law 4368/2016 and Ministerial Decree 4013/410/26.05.2016 on the introduction and operation of a relevant network and the supportive information system, Greece introduced a mechanism for addressing the early identification of labor market needs at medium-term level, for designing employment policies that correspond to training and education programs and for providing labor market information to support evidence-based policy making.

The responsible body for the development of the labor market diagnosis is the Independent Administrative Body National Institute for Labor and Human Resources (EIEAD). EIEAD along with a committee represented from ministries of labor, education and economy, EOPPEP, regions, OAED and social partners publishes every 6 months results on recent developments and trends of new occupational profiles.

Regarding the design of qualifications in upper secondary vocational programs (EPAL), these are determined by the Minister of Education decision. They should reflect the consultation procedure (conducted in an unstructured manner) with regional VET boards, social partners, chambers and relevant actors from the involved ministries (economy, labor). The curricula of post-secondary VET programs (IEK) are developed by the General Secretariat for vocational education, training and lifelong learning in accordance with existing occupational profiles. The reform law 4386/2016 requires the assessment of curricula and their revision through new education material and training of teachers. In the apprenticeship programs that are decided by the National Committee for VET and Apprenticeships based on a Technical Committee recommendation report, the update of them is conducted considering the labor market forecasting mechanisms. Another recent development is the establishment of the Hellenic Qualification Framework (HQF) by law 4763/2020 which main role is the classification of all qualifications in both formal and non-formal education. The implementation of HQF is conducted by EOPPEP that serves also as the national coordination point for EQF in Greece based on the eight EU levels. Based on Cedefop (2021b), EOPPEP included in the qualifications database around 500 new qualifications following the learning outcomes principle.





NB: ISCED-P 2011.  
Source: Cedefop and ReferNet Greece, 2022.

Figure 6 VET system in Greece (adopted from Cedefop and ReferNet Greece, 2022)

### 9.3 RESULTS OF CHAISE CONSULTATION PROCEDURE

The results of the consultation procedure with national authorities are mapped in the below table:

Table 21 National authorities' consultation

Country	CHAISE partner	National authority	Date of interview	Duration of interview	Nr. of participants
France	UCBL	University Claude Bernard Lyon 1	19 <sup>th</sup> July 2023	45 min	1
Estonia	UT	Estonian Qualifications Authority	3 <sup>rd</sup> July 2023	45 min	1
Bulgaria	INDUSTRIA	FMI, Sofia University	30 <sup>th</sup> August 2023	45 min	2
Greece	YPEPTH	Ministry of Education and Religious Affairs	June 2023	1h	3
Spain	UPC	Consulting Eseeos SL i2CAT research/innovation center Universitat Autònoma de Catalunya (UAB)	20 <sup>th</sup> May 3 <sup>rd</sup> July 10 <sup>th</sup> July 2023	4h in total	4
Ireland	ESRI	Quality & Qualifications Ireland (QQI) Atlantic Technological University (ATU)	5 <sup>th</sup> July 2023	1h	3

Results from consultation procedure in France:

Table 22 Consultation in France

Question	Main points	Interviewee profile
<b>Q1</b>	<p>The possibilities: specific / national repertoire for CHAISE we propose international course in computer science (RNCP sheet) offered in FTLV (lifelong learning) in the form of blocks of skills.</p> <p>Micro-certification (not yet implemented in France).</p>	<ul style="list-style-type: none"> <li>• Vice-President Entrepreneurship, previously Vice president of Education with 34 years of professional experience</li> <li>• Several years of experience in accreditation and certification of degrees</li> </ul>
<b>Q2</b>	<ul style="list-style-type: none"> <li>• A diploma makes you attractive + resources.</li> <li>• Qualifying training: financing + attractiveness.</li> <li>• Creation of a common framework that can help remove certain obstacles (explained in the next question).</li> <li>• Stimulate innovation by fostering the development of specialized skills. This can stimulate the creation of startups and companies focused on blockchain, strengthening the ecosystem.</li> <li>• Enable French companies to be better prepared to take advantage of the benefits of blockchain =&gt; boost competitiveness.</li> <li>• Create new job opportunities.</li> <li>• Promote the use of this technology in sensitive areas such as data protection, digital identity management, financial transactions and skills management.</li> </ul>	
<b>Q3</b>	<ul style="list-style-type: none"> <li>• A new technology that lacks a common framework and clear regulations.</li> <li>• Complex technology (therefore needing training and experts) and constantly evolving. It can be difficult for employers and training organizations to understand and assess the specific skills required to work with Blockchain.</li> <li>• Difficult to keep pace with technological developments and update recognition criteria.</li> </ul>	

	Ignorance of the technology. We're not fully aware of its applications and potential.	
<b>Q4</b>	<ul style="list-style-type: none"> <li>• Government and regulatory bodies (France Compétences, for example). To put in place favorable policies and regulations, create normative frameworks for assessing and recognizing qualifications.</li> <li>• Training establishments: universities, schools =&gt; research must be backed up by these qualifications.</li> <li>• Companies, employers or their representatives (professional branches, trade unions, etc.): they can help to identify the skills needed on the job market, participate in program design and actively recognize the qualifications offered.</li> <li>• Standards bodies (e.g. AFNOR): can help establish objective, consistent criteria for assessing skills.</li> </ul>	
<b>Q5</b>	<ul style="list-style-type: none"> <li>• Identify the skills and knowledge required.</li> <li>• Developing training programs.</li> <li>• Set up certification mechanisms (directory listing).</li> <li>• Promoting training.</li> </ul>	
<b>Q6</b>	<ul style="list-style-type: none"> <li>• Yes, it's necessary for the project's success and France's economic development</li> </ul>	
<b>Q7</b>	<ul style="list-style-type: none"> <li>• Yes, you're ahead of the game. Take the decision to create the international master's program.</li> </ul>	

Results from consultation procedure in Estonia:

Table 23 Consultation in Estonia

Question	Main points	Interviewee profile
Q1	<ul style="list-style-type: none"> <li>• Could be incorporated to several qualifications.</li> <li>• Best fit would be to Estonian Skills system&gt; occupational profiles describing the necessary skills for IT architect, IT manager or software developer to specialize in Blockchain.</li> </ul>	<ul style="list-style-type: none"> <li>• Development Manager of Estonian Skills System</li> <li>• Estonian Qualifications Manager</li> </ul>
Q2	<ul style="list-style-type: none"> <li>• Not sure whether in Estonian context Blockchain specialization would be necessary as a separate qualification.</li> </ul>	
Q3	<ul style="list-style-type: none"> <li>• Possibly too narrow specialization for a qualification.</li> <li>• Too thin line between other qualifications such as developer or IT architect.</li> <li>• Too vague description of what the career paths would exactly be in order to apply the qualification.</li> </ul>	
Q4	<ul style="list-style-type: none"> <li>• Educational institutions and/or Awarding Bodies for Occupational Qualifications Standards, Occupational Qualification Council at Estonian Qualifications Authority (most likely the one for ICT sector).</li> </ul>	
Q5	<ul style="list-style-type: none"> <li>• All the necessary info could be found on these two links: <a href="https://www.kutsekoda.ee/kutsestandardid/">https://www.kutsekoda.ee/kutsestandardid/</a></li> <li>• <a href="https://www.hm.ee/kutse-ja-taiskasvanuharidus/kvalifikatsioonid">https://www.hm.ee/kutse-ja-taiskasvanuharidus/kvalifikatsioonid</a></li> </ul>	
Q6	<ul style="list-style-type: none"> <li>• There are different programs for ICT education that could be starting points here. Check more for instance from here: <a href="https://itl.ee/liidust/haridus/">https://itl.ee/liidust/haridus/</a></li> </ul>	
Q7	<ul style="list-style-type: none"> <li>• The most common approach would be to discuss the topic further in sectors' important stakeholders, decide whether to take occupational qualifications approach or formal education approach (or alternatively adults learning approach) and continue from there.</li> </ul>	

	<ul style="list-style-type: none"> <li>In all cases, a thorough explanation on why such a qualification is necessary is needed in Estonian context.</li> </ul>	
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Results from consultation procedure in Bulgaria:

Table 24 Consultation in Bulgaria

Question	Main points	Interviewee profile
Q1	<ul style="list-style-type: none"> <li>Sees the CHAISE VET program structure or some of its parts fitting in all of the Bulgarian professional ICT education – Universities, qualification centers and separate blockchain courses.</li> <li>Believes the Blockchain Specialist qualification would be a successful candidate for accreditation with the National Agency for Vocational Education and Training (NAVET) - <a href="https://www.navet.government.bg/bg/">https://www.navet.government.bg/bg/</a>. Of course, it must meet the national accreditation requirements.</li> </ul>	Professor FMI, Sofia University with 45 years of experience in Computer Engineering & Representative of National Accreditation authority of Bulgaria
Q2	<p>Perceives the following benefits for the recognition of the Blockchain Specialization qualification at national level:</p> <ul style="list-style-type: none"> <li>Excellent defined needs and means;</li> <li>Forecasting Blockchain Skills Demand;</li> <li>Set up a collaborative model and method for the anticipation of future blockchain skills demand and supply;</li> <li>Established definitions and measures.</li> </ul>	
Q3	<p>The main obstacles for recognition of the Blockchain Specialization qualification at national level are:</p> <ul style="list-style-type: none"> <li>Unreformed educational system in Bulgaria;</li> <li>Missing of the growth mindset, blockchain recognitions at the senior management;</li> <li>Missing of the National blockchain strategy.</li> </ul>	
Q4	The actors are in the best position to advance the recognition of the Blockchain Specialization qualification at national level in	

	Bulgaria are well educated, open mindset ICT professional with experience in EU, US and Asia. The main actors could be the ministry of e-government and technical and business universities. National Agency for Vocational Education and Training (NAVET) <a href="https://www.navet.government.bg/bg/">https://www.navet.government.bg/bg/</a> .	
<b>Q5</b>	<p>Thinks that the necessary steps for the recognition of the Blockchain Specialization qualification at national level are:</p> <ul style="list-style-type: none"> <li>• Developing the national Blockchain strategy;</li> <li>• Empowering the blockchain leaders;</li> <li>• Developing more curriculums at Bulgarian Universities and Research centers;</li> <li>• Participation at EBSI projects;</li> <li>• Sharing the best practices and achievements of national blockchain players.</li> </ul> <p>If the accreditation is for a University, it must be submitted by a tenured faculty member, go through departmental, faculty, and academic council, and must be accredited in the scientific field of ICT. This process takes at least 6 months.</p>	
<b>Q6</b>	Yes, thinks that the Blockchain Specialization qualification can acquire a recognized professional status via a sector regulated accreditation. They have traditions at ICT and can add blockchain also.	
<b>Q7</b>	The blueprint sets the standards and Bulgaria has to correspond to occupational requirements and applicable accreditation standards, but they have to learn the lessons and do their job.	

Results from consultation procedure in Greece:

Table 25 Consultation in Greece

Question	Main points	Interviewee profile
<b>Q1</b>	<ul style="list-style-type: none"> <li>• Vocational and Technical Education: Incorporation of the CHAISE VET blockchain specialization training program into vocational and technical education systems. This can</li> </ul>	Senior researcher at the Department of Informatics,

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	<p>provide individuals with practical and industry-focused training, preparing them for specific roles related to blockchain technology implementation, development, or maintenance. Such programs can be offered through vocational schools, technical institutes, or specialized training centers.</p> <ul style="list-style-type: none"> <li>• Professional Certifications: A professional certification program within the national qualification system focusing on acquiring specific skills and knowledge related to blockchain technology without the need for a full academic degree.</li> <li>• Continuing Education and Lifelong Learning. The National Certification Organization of Qualifications and Professional Orientation (E.O.P.E.P.E.) is the body responsible for creating and development of the National Qualifications Framework and its matching with the European Qualifications Framework, under the supervision and coordination of the Ministry of Education and Religious Affairs.</li> </ul>	<p>Aristotle University of Thessaloniki Representative of Confederation of Greek Civil Servants' Trade Unions (ADEDY) and &amp; of the Federation of Employees of Independent Authorities (ASEP)</p>
<b>Q2</b>	<ul style="list-style-type: none"> <li>• Standardization: A national-level recognition for Blockchain Specialization helps establish a standardized framework for blockchain education and training. It sets consistent criteria and guidelines for the curriculum, learning outcomes, and assessment methods, ensuring that individuals with the qualification have acquired a certain level of knowledge and skills.</li> <li>• Quality Assurance: Recognizing a Blockchain Specialization qualification at a national level facilitates quality assurance mechanisms. It allows the government to establish accreditation or certification processes to ensure that the educational institutions or training providers offering the specialization meet certain standards. This enhances the credibility and trustworthiness of the qualification.</li> <li>• Industry Relevance: Blockchain technology is becoming increasingly important across various industries, including finance, supply chain management, healthcare, and more.</li> </ul>	



	<p>Recognizing a Blockchain Specialization qualification at a national level indicates that the government acknowledges the relevance and potential of blockchain technology in the country's economic and technological development.</p> <ul style="list-style-type: none"> <li>• <b>Workforce Development:</b> A national-level recognition for Blockchain Specialization can contribute to the development of a skilled workforce in the blockchain field. It encourages individuals to pursue education and training in blockchain technology, as they know their efforts will be acknowledged and valued by the industry and potential employers thus meeting the growing demand for blockchain professionals and promotes innovation in the country.</li> <li>• <b>Economic Growth:</b> Blockchain technology has the potential to drive economic growth and innovation. Recognizing a Blockchain Specialization qualification at a national level supports the development of a thriving blockchain ecosystem within the country. It can attract investments, encourage startups and entrepreneurship, and create new job opportunities in blockchain-related sectors.</li> <li>• <b>International Recognition:</b> National recognition can facilitate international recognition and mobility of blockchain professionals.</li> <li>• <b>Sector Development:</b> Recognizing the Blockchain Specialization qualification at the national level contributes to the development and growth of the blockchain sector.</li> <li>• <b>Mobility and Transferability:</b> National and European recognition facilitates mobility and transferability for individuals who hold the Blockchain Specialization qualification, as their qualifications are recognized and understood uniformly.</li> </ul> <p>It will be a tool for comparability of student's qualifications. Employers could "quick read" the knowledge, skills and abilities hidden behind titles. The national qualifications certification system becomes clear and understandable at the international level.</p>	
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<p><b>Q3</b></p>	<ul style="list-style-type: none"> <li>• <b>Lack of Awareness and Understanding:</b> Blockchain technology is still relatively new and rapidly evolving. Many people, including policymakers and education authorities, may have limited awareness and understanding of its potential and the skills required.</li> <li>• <b>Standardization and Quality Assurance:</b> The blockchain industry is still in the process of developing standardized frameworks and best practices. Establishing agreed-upon standards and quality benchmarks for a Blockchain Specialization qualification can be a complex task.</li> <li>• <b>Evolving Technology and Industry Landscape:</b> Blockchain technology is evolving rapidly, and new advancements, applications, and use cases continue to emerge. This poses challenges in designing a curriculum that remains relevant over time. Continuous updates to the qualification program may be necessary to reflect the latest developments in blockchain technology.</li> <li>• <b>Limited Availability of Qualified Instructors:</b> Blockchain is a specialized field, and finding qualified instructors who possess the necessary expertise and teaching capabilities can be a challenge. Training and upskilling instructors to deliver high-quality education in blockchain technology can require dedicated efforts and investment.</li> <li>• <b>Cost and Resource Allocation:</b> Developing and implementing a recognized Blockchain Specialization qualification can require significant financial resources.</li> <li>• <b>Industry Collaboration and Validation:</b> Gaining recognition for a Blockchain Specialization qualification often requires collaboration with industry stakeholders.</li> <li>• <b>Resistance to Change:</b> Introducing a new qualification, particularly in an emerging and disruptive field like blockchain, may face resistance from traditional educational institutions and established systems.</li> </ul>	
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	Bureaucracy can be a strong obstacle in delaying recognition and a barrier to national recognition of the Blockchain Specialist certification.	
<b>Q4</b>	<ul style="list-style-type: none"> <li>• <b>Government Bodies:</b> Government bodies, such as ministries of education, labor, or economic development, have the authority to shape and regulate the national qualification framework.</li> <li>• <b>Accreditation and Qualification Authorities:</b> Accreditation and qualification authorities have the responsibility to evaluate and recognize qualifications within the national framework. These authorities can develop specific criteria and standards for blockchain qualifications, establish the accreditation process, and provide guidance to educational institutions offering the Blockchain Specialization qualification.</li> <li>• <b>Educational Institutions:</b> Educational institutions, including universities, vocational training institutes, and technical colleges, play a crucial role in designing and delivering the Blockchain Specialization qualification. They can develop the curriculum, ensure the quality of education and assessment, and align the qualification with national standards.</li> <li>• <b>Industry Associations Professional bodies and Employers:</b> Industry associations and employers have a vested interest in developing a skilled workforce in blockchain technology. They can contribute to the recognition process by providing input on the required skills, endorsing the qualification, and collaborating with educational institutions to align the curriculum with industry needs.</li> <li>• <b>International Networks and Organizations:</b> Collaboration with international networks and organizations focused on blockchain technology can bring valuable insights, best practices, and global recognition for the qualification.</li> <li>• <b>Employers and Industry Leaders:</b> Their involvement can validate the qualification's relevance, provide practical training opportunities, and participate in curriculum development.</li> </ul>	

	<ul style="list-style-type: none"> <li>Blockchain Experts and Researchers: They can participate in curriculum design, offer insights on emerging trends and technologies, and provide expertise in quality assurance. Organizations such as the Hellenic Group of CHAISE-BLOCKCHAIN can promote the Blockchain Specialisation qualification.</li> <li>Students and Graduates: They can actively advocate for recognition, showcase their skills and knowledge acquired through the program, and demonstrate the value of the qualification in the job market.</li> </ul>	
<b>Q5</b>	<ul style="list-style-type: none"> <li>Needs Assessment: To determine the demand for blockchain specialists in Greece or in Europe.</li> <li>Alignment with National Qualification Framework: Align the Blockchain Specialization qualification with Greece's national qualification framework.</li> <li>Curriculum Development: Develop a comprehensive curriculum for the Blockchain Specialization qualification that covers key concepts, practical applications, and relevant skills. Ensure that the curriculum aligns with industry needs, emerging trends, and international standards.</li> <li>Stakeholder Engagement: Engage with key stakeholders such as educational institutions, industry associations, government bodies, and employers. Seek their input and involvement in curriculum development, validation, and review processes. Establish partnerships and collaborations to ensure the qualification meets industry requirements and has broad support.</li> <li>Quality Assurance and Accreditation: Implement a robust quality assurance mechanism to maintain the standard and consistency of the qualification. Work with relevant accreditation bodies, government agencies, and regulatory authorities to establish an accreditation and recognition framework for the Blockchain Specialization qualification.</li> <li>Piloting and Evaluation: Conduct pilot programs to test the effectiveness of the qualification, gather feedback, and</li> </ul>	

	<p>identify areas for improvement. Evaluate the program's outcomes, including student performance, employability, and industry relevance. Use the findings to refine the curriculum, teaching methodologies, and assessment processes.</p> <ul style="list-style-type: none"> <li>• <b>Advocacy and Promotion:</b> Raise awareness about the Blockchain Specialization qualification among relevant stakeholders, including policymakers, employers, and students.</li> <li>• <b>Documentation and Submission:</b> Prepare all necessary documentation, including detailed curriculum documents, assessment criteria, and evidence of alignment with the national qualification framework.</li> <li>• <b>Review and Approval:</b> The accreditation bodies or qualification authorities (including EOPPEP and local SSPAE that agree the new specializations for IEK) will review the submitted documentation, assess the qualification against the national standards and requirements, and make a decision regarding its recognition.</li> <li>• <b>Government Support and Policy Alignment:</b> Seek support from government bodies responsible for education, labour, and industry development. Collaborate with policymakers to align the qualification with national education and employment strategies. Secure government funding or grants to support the development, implementation, and promotion of the qualification.</li> </ul> <p><b>Continuous Monitoring and Adaptation:</b> Establish a system for ongoing monitoring, evaluation, and adaptation.</p> <ul style="list-style-type: none"> <li>• Continuously monitor the relevance of the qualification to industry needs and technological advancements. Seek feedback.</li> </ul>	
<b>Q6</b>	<ul style="list-style-type: none"> <li>• It should be possible for the Blockchain Specialization qualification to acquire a recognized professional status through sector-regulated accreditation. Sector-regulated accreditation can provide additional credibility and</li> </ul>	

	<p>recognition to a qualification by aligning it with specific industry standards and requirements.</p> <ul style="list-style-type: none"> <li>• By obtaining sector-regulated accreditation, a Blockchain Specialization qualification can demonstrate its adherence to industry best practices, ethical guidelines, and professional standards.</li> <li>• Benefits of acquiring a recognized professional status through sector-regulated accreditation include Industry Relevance, Credibility and Trust, Career Advancement, Networking and Collaboration, Continued Professional Development, Portability and Recognition.</li> </ul>	
<b>Q7</b>	<ul style="list-style-type: none"> <li>• To determine if this blueprint corresponds to occupational requirements and applicable accreditation standards in Greece, a thorough analysis and comparison with the country's regulations, standards, and occupational frameworks would be required. Greece's occupational standards or frameworks should be examined, Accreditation Standards should be identified. It would be better for the relevant accreditation bodies (EOPPEP) or qualification authorities in Greece to evaluate the blueprint. Stakeholders should also be consulted.</li> <li>• Gaps or areas where the blueprint may need additional information or adjustments should be identified.</li> <li>• Adapt the blueprint based on the findings and recommendations from the analysis.</li> </ul>	

Results from consultation procedure in Spain:

Table 26 Consultation in Spain

Question	Main points	Interviewee profile
<b>Q1</b>	<ul style="list-style-type: none"> <li>• This topic is more akin to an advanced level, serving as a complement to higher-level degrees. This could be a</li> </ul>	Blockchain Experts

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	<p>higher-level degree after completing a more basic one in programming, or even a postgraduate or master's program following a university degree.</p> <ul style="list-style-type: none"> <li>• It might result in information overload for those who have never programmed before. Instead, it could be beneficial to require students to complete some intermediate level of programming before accessing a higher-level degree like this. Furthermore, the possibility of specialization programs after a higher-level degree could be explored, such as a specialization degree in artificial intelligence following an intermediate and higher-level degree in programming.</li> <li>• This CHAISE program can be suitably adapted to a higher education level.</li> <li>• The age group is also a key factor to consider. I think this program could be a good alternative to attract and train young people who are interested in developing their skills and entering the workforce.</li> <li>• In my opinion, the content aligns more with the category of a postgraduate program rather than vocational training. I'm not sure if students who have just completed secondary education would have the necessary knowledge to fully benefit from this program.</li> </ul>	<p>(Blockchain developers &amp; Fullstack developer (Consulting Eseleos SL)</p> <p>Blockchain Innovation Manager at i2CAT research and innovation center</p> <p>&amp; Professor at Universitat Autònoma de Catalunya (UAB)</p>
<b>Q2</b>	<ul style="list-style-type: none"> <li>• In a time when blockchain technology is experiencing initial growth, the question arises as to whether a company would consider a postgraduate degree sufficient to qualify a candidate. Although it does not guarantee comprehensive experience, a postgraduate degree can help an employee grasp the essential concepts of blockchain technology, facilitating communication within a company.</li> <li>• An additional advantage that I emphasize is the diversification of educational offerings in this field in Spain. Currently, there is a shortage of available options,</li> </ul>	

	<p>so the more education diversifies in this area, the more choices there will be for students.</p> <ul style="list-style-type: none"> <li>• It would be highly beneficial to offer training for various profiles, as there are many requirements in marketing, finance, and management. In fact, there are many different profiles in the field of game theory.</li> <li>• I believe one of the main obstacles to the recognition of this specialization certification in blockchain is the need to clearly define whether it's a technical, legal, or a combination of both certifications.</li> </ul>	
<b>Q3</b>	<ul style="list-style-type: none"> <li>• The main problem is the technology itself. As for how to overcome these obstacles, one possible solution could be greater openness and flexibility in the field of blockchain technology, both on the part of educational institutions and companies. This could facilitate the acceptance and recognition of the course. Ultimately, overcoming these obstacles will require a combination of internal and external efforts to increase understanding and appreciation for blockchain education.</li> <li>• The cost and recognition of the qualification are fundamental aspects to consider, as well as who would endorse this training</li> </ul>	
<b>Q4</b>	<ul style="list-style-type: none"> <li>• The choice between a public entity or a private entity to endorse and champion the blockchain course is an important aspect to consider. In my opinion, I would opt for the public sector, preferably backed by the Ministry of Education. This is because official courses tend to be more widely recognized and accepted within the education system, which can provide greater legitimacy and trust to students and interested companies. Furthermore, as a public course, it eliminates any potential conflicts of interest related to the promotion of a private entity.</li> <li>• The ideal scenario would be for universities to be involved in the recognition of this training, but not in the</li> </ul>	



	<p>traditional sense. It would be more about the curriculum and official acknowledgment of the studies.</p> <ul style="list-style-type: none"> <li>Regarding the involvement of the Department of Education or the Ministry of Education, I believe that in the context of blockchain, strong state regulation may not necessarily be sought. Rather, the aim is for individuals who complete the training to have a solid skill level and be able to quickly enter the job market.</li> </ul>	
<b>Q5</b>	<ul style="list-style-type: none"> <li>To establish the course in the sector, I consider that a very effective strategy would be to hold informative talks at educational institutions and participate in annual congresses, such as those in the field of telematics, where many universities gather. These events provide an effective platform to directly reach teachers, principals, and students, generating high interest. Additionally, direct contact with students, whether through presentations at their schools or at educational fairs, is essential for promoting the course effectively.</li> <li>The first step would be for European institutions to embrace this approach and grant it recognition at the European level. Subsequently, this recognition should be transferred to the national level. It's about establishing training recognized and validated by the European Union from Europe and then connecting it through the states and disseminating it through open educational programs.</li> <li>I believe it would be crucial to carry out an inaugural class that is highly competitive to ensure that graduating students reach an exceptional level. Additionally, it's essential to ensure that internships are conducted in prestigious blockchain companies.</li> </ul>	
<b>Q6</b>	<ul style="list-style-type: none"> <li>The most important thing is not so much whether the course is officially recognized in that sense, but rather demonstrating that you have that knowledge and effectively conveying it in the workplace.</li> <li>In general, accreditation is an added value.</li> </ul>	

	<ul style="list-style-type: none"> <li>One way to overcome the obstacle of a highly dynamic changing market would be to manually update the course content to keep it up-to-date. Regarding who could certify the course, I believe that companies are key actors rather than government bodies or the European Union.</li> </ul>	
<b>Q7</b>	<ul style="list-style-type: none"> <li>The modularized approach of the course in the different tracks of business, architect, and developer is a highly positive strategy that effectively adapts to the changing needs of the market in the blockchain industry. This flexibility allows students to choose the path that best aligns with their individual goals and aspirations.</li> <li>It's necessary because there is a shortage of technicians with knowledge in this field, and it's also essential for anyone in a position of responsibility within an organization to understand the transformative potential of the technology. Currently, people can talk about blockchain and related topics, but they are not aware of the impact it can have or the possibilities it offers.</li> </ul>	

Results from consultation procedure in Ireland:

Table 27 Consultation in Ireland

Question	Main points	Interviewee profile
<b>Q1</b>	<ul style="list-style-type: none"> <li>Blueprint resembles a non-formal, private or professional awarding body certification.</li> <li>Formal qualifications are publicly regulated and would have to abide by the national certification rules and procedures.</li> <li>CHAISE qualification blueprint contains a lot of valuable detail about the program structure and curriculum, which would be beneficial for qualification application in Ireland, but there is a formal step-by-step qualification structure that will need to be followed for a formal recognition of the qualification.</li> </ul>	<ul style="list-style-type: none"> <li>Head of qualifications standards</li> <li>Member of qualifications standards division</li> <li>Lecturer</li> </ul>

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	<ul style="list-style-type: none"> <li>Some of the blueprint content will have to be changed for application in Ireland.</li> <li>In the future, private awarding bodies may access the public infrastructure like the Irish National Qualifications Framework which could be an easier route for qualifications of blockchain specialist in Ireland.</li> </ul>	
<b>Q2</b>	<ul style="list-style-type: none"> <li>It would be the first VET certificate approved by the formal national qualifications agency (QQI) in the area of blockchain technology in Ireland.</li> <li>The demand for blockchain-related education is increasing and that qualification of a blockchain specialist would be very appealing to individuals seeking education and training in this area.</li> <li>The Blueprint is quite detailed and, in some instances, too detailed for a national qualification accreditation.</li> <li>Interviewees were particularly in favor of detail on learning outcomes and strong sectoral links to identify the needs of the blockchain market and incorporate them into the program</li> </ul>	
<b>Q3</b>	<ul style="list-style-type: none"> <li>There is currently no infrastructure for private or professional awarding bodies to formally offer qualifications in blockchain that would be recognized at a national level.</li> <li>CHAISE blockchain curriculum may become outdated as technology advances.</li> <li>More information on how the curriculum will be kept up to date with advancements in blockchain technology.</li> <li>Highlight the need for information on content management and responsible bodies for management of the program to ensure its sustainability.</li> <li>Industry professionals and managements are more likely to look for micro-credentials in blockchain rather than full or part-time higher education degrees in blockchain areas.</li> <li>Due to difficulties in defining a blockchain manager it may be difficult to identify appropriate skills or knowledge for teaching in the CHAISE curriculum.</li> </ul>	

<b>Q4</b>	<ul style="list-style-type: none"> <li>The Quality and Qualification Ireland (QQI) is currently the only formal qualifications body at a national level that may advance the recognition of the blockchain specialist qualification.</li> </ul>	
<b>Q5</b>	<ul style="list-style-type: none"> <li>Private awarding bodies, such as ECQA, or professional applicants can work with the national qualifications authority to follow the national quality assurance framework to validate or approve a program.</li> <li>The Irish national qualifications authority is willing to work with program organizers to incorporate qualifications around blockchain into the national framework.</li> <li>Information on the steps for national recognition can be found here: <a href="https://www.qqi.ie/what-we-do/quality-assurance-of-education-and-training/evaluating-provider-quality-assurance/i-am-a">https://www.qqi.ie/what-we-do/quality-assurance-of-education-and-training/evaluating-provider-quality-assurance/i-am-a</a></li> </ul>	
<b>Q6</b>	<ul style="list-style-type: none"> <li>Sector regulation accreditation is uncommon in Ireland.</li> <li>An EU-27 level sector regulated recognition may be difficult to achieve due to alignment issues between different jurisdictions.</li> <li>At a national level, interviewees have observed larger multinational organizations to create their own informal qualifications which is welcomed by the national qualifications authority.</li> </ul>	
<b>Q7</b>	<ul style="list-style-type: none"> <li>It is important to distinguish between formal qualifications, which are publicly regulated, and informal qualification, which may come from a private or professional qualifications body.</li> <li>Their main feedback is around language used in the blueprint on differentiating between academic qualification recognition and industry recognition.</li> <li>The blueprint does contain important information to advance and work with the national qualifications agency to establish a qualification for blockchain specialist in Ireland.</li> </ul>	

## 10 ANNEX 2: PLANNING STEPS FOR FUTURE ACCREDITATION

To plan the steps for future accreditation it is important to understand how the National Qualifications Frameworks (NQFs) are developed. Cedefop (2020a) describes the cyclical character of NQF development in six stages in which evaluation forms constitute essential part for the continuous adaptation to stakeholders requirements:

1. **explorative stage:** involves initial discussions on policy challenges, identification of problems, strengths and weaknesses of current NQF;
2. **design stage:** an outline is designed serving as a basis for dissemination and discussion with stakeholders;
3. **adoption stage:** further to a testing period, usually as a public consultation process, the proposed NQF is adopted in the form of a decree/law or a formal agreement;
4. **activating stage:** the framework moves towards a full-scaled applied practice where public administration is getting prepared in terms of new structures, methods and end-users are informed about objectives and benefits of the framework;
5. **operational stage:** it is the full implementation stage where NQF meets the objectives that have been identified and negotiated in the previous stages;
6. **review stage:** framework is monitored and reviewed against new developments, evaluations and changes in stakeholders requirements.

The questions during the consultation procedure conducted under this report were based on the cyclical character of the NQF development process. The stages described above can be partly overlapping since there is not always a clear distinction between design-testing stages and implementation-review stages. For methodological reasons, the current report assumes that the blueprint is referring mainly to the first three stages.

For planning the accreditation of BC occupational profiles should include the below steps:

Table 28 Accreditation planning steps

Blockchain blueprint		
Stage	Indicators	Planning actions
Explorative	Stage indicators:	Relevant actions: <ul style="list-style-type: none"> <li>Gathering of data from national skills gap analysis reports, market</li> </ul>

Blockchain blueprint		
	<ul style="list-style-type: none"> <li>• Role of qualification framework and European practice is understood</li> <li>• Policy challenges, objectives and consultation with stakeholders have been identified</li> <li>• Anticipated benefits are described (ex ante)</li> <li>• Strengths and weaknesses of blueprint in relation to NQF are identified</li> </ul>	<p>and education in the Blockchain area</p> <ul style="list-style-type: none"> <li>• Gathering of data from recent NQF developments in the respective country</li> <li>• Mapping in the form of a report the benefits, challenges and weaknesses of the blueprint</li> </ul>
<b>Design</b>	<p>Stage indicators:</p> <ul style="list-style-type: none"> <li>• Coalition of stakeholders established</li> <li>• Outline is designed and agreed to be disseminated with stakeholders/national authorities</li> <li>• End-users are being made aware of the existence of blueprint</li> </ul>	<p>Relevant actions:</p> <ul style="list-style-type: none"> <li>• Mapping all stakeholders from public and private sector representing education and market domain</li> <li>• Designing of an action plan mentioning the specific role of each stakeholder, the planned activities and timeframe</li> <li>• Designing of public events targeting end-users for raising awareness on the need for a new occupational profile</li> </ul>
<b>Adoption</b>	<p>Stage indicators:</p> <ul style="list-style-type: none"> <li>• A roadmap with activities and actions for testing period is established</li> <li>• National authorities and qualification bodies report opportunities and challenges for adopting the blueprint</li> <li>• Formal agreements are signed among stakeholders and actors that are then presented to national</li> </ul>	<p>Relevant actions:</p> <ul style="list-style-type: none"> <li>• Implementing a testing period for the occupational profile</li> <li>• Reporting on the results of the previous stages from national authorities perspective</li> <li>• Signing of formal agreements with stakeholders, regional committees in Blockchain area in the form of Memoranda of Understanding</li> </ul>

Blockchain blueprint		
	authorities for planning legislative changes	<ul style="list-style-type: none"> <li>Preparing law proposals to be incorporated in existing legislation in the Blockchain area</li> </ul>
<b>Activating</b>	Stage indicators: <ul style="list-style-type: none"> <li>Qualification is perceived by national authorities, stakeholders and end-users as a full-scaled applied practice</li> <li>Stakeholders are fully informed about the objectives and benefits of the qualification</li> <li>End-users are fully informed about the objectives and benefits of the qualification</li> </ul>	Relevant actions: <ul style="list-style-type: none"> <li>Designing change management plans for national authorities and stakeholders regarding the updated/new qualification</li> <li>Arranging info-days for end-users and external stakeholders</li> <li>Arranging internal trainings for national authorities</li> </ul>
<b>Operational</b>	Stage indicators: <ul style="list-style-type: none"> <li>A roadmap with activities and actions for testing period is established</li> <li>Qualification is being adopted by national authorities</li> <li>Qualification is incorporated in qualifications registries or national databases</li> <li>Quality assurance mechanisms for the design, registration, renewal of qualifications are put in place</li> </ul>	Relevant actions: <ul style="list-style-type: none"> <li>Registering data extracted from updated/new occupation into national qualification databases</li> <li>Preparing a data management plan on how data can be extracted, exploited and be used for the periodic monitoring of the qualification</li> </ul>
<b>Review</b>	Stage indicators: <ul style="list-style-type: none"> <li>An evaluation plan is established for a 6-month and annual monitoring of changes in the education and labour market</li> <li>An observatory is established with recent national and European developments in Blockchain</li> </ul>	Relevant actions: <ul style="list-style-type: none"> <li>Preparing evaluation plans based on 6-month and annual reports on the changes and developments in the occupation area</li> <li>Establishing structured review mechanisms for the qualification</li> </ul>

## 11 ANNEX 3: LEARNING OUTCOMES OF CHAISE VET PROGRAMME

Table 29 Learning outcomes "Introduction to Blockchain Technology"

<b>1. INTRODUCTION TO BLOCKCHAIN TECHNOLOGY</b>		
Explain the main components of the blockchain technology, recognise its application sectors and discuss the key historical facts of blockchain technology development.		
Knowledge	Skills	Responsibility and Autonomy
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Key blockchain technology components and application sectors</li> <li>- Main historical facts of the blockchain technology development</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO1.2:</b> Describe the main concepts and components of the Blockchain technology</li> <li>- <b>LO1.2:</b> Recognise the sectors where the blockchain technology can be applied</li> <li>- <b>LO1.3:</b> Recall the main historical facts of the blockchain technology development.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Share ideas about the blockchain application sectors.</li> <li>- Participate in discussion on the blockchain technology history.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 30 Learning outcomes "Regulation, legal aspects, and governance of Blockchain systems"

<b>2. REGULATION, LEGAL ASPECTS, AND GOVERNANCE OF BLOCKCHAIN SYSTEMS</b>		
Explain blockchain-related regulations, legal aspects, governance, and their impact in the public and private sectors.		
Knowledge	Skills	Responsibility and Autonomy
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Blockchain-related legal environment.</li> <li>- Legal underpins of Blockchain technology and smart contracts.</li> <li>- Legal implications of cryptocurrencies.</li> <li>- Legal status of the decentralised autonomous organizations.</li> <li>- GDPR requirements and consent management</li> <li>- Blockchain and public policy, governmental regulations</li> <li>- Implications of blockchain technology for society, regulators, policy makers, governments, law professionals.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO2.1:</b> Describe blockchain-related legal environment in Europe and the World.</li> <li>- <b>LO2.2:</b> Explain regulatory framework of blockchain based financial services.</li> <li>- <b>LO2.3:</b> Recognise legal and regulatory issues and risks when dealing with cryptocurrency and blockchain technology.</li> <li>- <b>LO2.4:</b> Discuss the interest of Blockchain technology to manage consent and data access</li> <li>- <b>LO2.5:</b> Explain implications of blockchain technology for governments, policy makers, law professionals, regulators and society.</li> <li>- <b>LO2.6:</b> Illustrate the impact of the blockchain governance on policy effectiveness.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Practice critical thinking of the blockchain legal environment and regulations.</li> <li>- Take responsibility when deciding about the blockchain, cryptocurrencies and use of smart contracts.</li> <li>- Identify consent management and data usage tracking requirements</li> <li>- Participate in discussion regarding blockchain technology impact and blockchain governance decisions.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	



Table 31 Learning Outcomes of “Fundamentals of Blockchain and Distributed Ledger Technology”

<b>3. FUNDAMENTALS OF BLOCKCHAIN AND DISTRIBUTED LEDGER TECHNOLOGY</b>		
Use the blockchain terminology and discuss differences between the centralised databases and distributed ledger, explain blockchain characteristics, components and main security principles.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Blockchain terminology, differences between centralised database and distributed ledger.</li> <li>- Decentralised applications, network performance, smart contracts, public/private/consortium networks.</li> <li>- Blockchain-based application components (e.g., peer-to-peer network, smart contracts, consensus, etc.)</li> <li>- Basic principles of the blockchain-based application security</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO3.1:</b> Explain main terminology of blockchain and distributed ledger technology</li> <li>- <b>LO3.2:</b> Discuss mechanics of decentralised applications.</li> <li>- <b>LO3.3:</b> Describe characteristics and components.</li> <li>- <b>LO3.4:</b> Explain security features of the blockchain applications.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Present and discuss differences between the centralised and decentralised applications.</li> <li>- Share ideas about main blockchain characteristics, components and security features.</li> <li>- Express the professional attribute towards the blockchain technology.</li> <li>- Learn and self-reflect as a blockchain expert in the given environment, including the ability to leverage communities and digital learning activities for further development.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 32 Learning Outcomes of “Blockchain Business Management and Planning”

<b>4. BLOCKCHAIN BUSINESS MANAGEMENT AND PLANNING</b>		
Describe the blockchain suitability for the business process innovation, discuss the fundamentals of blockchain use cases and use case implementation.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Fundamental principles of the blockchain technology suitability for business innovation.</li> <li>- Criteria of blockchain technology to be applicable in the business use cases.</li> <li>- Different application areas / industries for a meaningful use of blockchain technology</li> <li>- Ethical and environmental aspects associated with blockchain.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO4.1:</b> Explain what capabilities of blockchain technology enable innovating existing businesses and processes.</li> <li>- <b>LO4.2:</b> Describe the fundamental business model of blockchain use cases.</li> <li>- <b>LO4.3:</b> Analyse different implementations of blockchain business use cases.</li> <li>- <b>LO4.4:</b> Examine when blockchain technology becomes a viable option for a business use case.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Demonstrate decision making confidence to use blockchain technology to business management and planning.</li> <li>- Handle risks appearing within blockchain use case development.</li> <li>- Generate innovative blockchain application ideas that create value and business processes.</li> <li>- Critically analyse, ethical evaluate and assess the use cases of Blockchain application.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 33 Learning Outcomes of “Blockchain Security and Digital Identity”

<b>5. BLOCKCHAIN SECURITY AND DIGITAL IDENTITY</b>		
Describe how blockchains may secure data and information by utilizing the transaction protection and validation principles of blockchains, access control and digital identity principles		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Information and data security principles.</li> <li>- Countermeasures to secure blockchain transactions.</li> <li>- Security challenges and smart contract vulnerabilities.</li> <li>- Blockchain access control principles.</li> <li>- Digital identity management principles.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO5.1:</b> Describe how blockchains may secure data, information, and processes by utilizing the transaction protection and validation principles of blockchains.</li> <li>- <b>LO5.2:</b> Recognise security vulnerabilities and emerging security challenges in blockchain-based applications, as well as the security flaws in smart contracts.</li> <li>- <b>LO5.3:</b> Explain identity management principles and access control models within blockchain-based applications.</li> <li>- <b>LO5.4:</b> Describe blockchain-based personally identifiable information, self-sovereign identity, and decentralised identifiers (DIDs) to address digital identity problems.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Integrate security and digital identity solutions to the blockchain application design.</li> <li>- Take responsibility of the proposed blockchain security solution.</li> <li>- Challenge new ideas towards blockchain security solutions.</li> <li>- Share and agree about the blockchain security solutions with project stakeholders. Demonstrate how security countermeasures and digital identity solutions change the trustworthiness level of blockchain application.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 34 Learning Outcomes of “Blockchain System Architecture and Consensus Protocols”

<b>6. BLOCKCHAIN SYSTEM ARCHITECTURE AND CONSENSUS PROTOCOLS</b>		
Construct architecture of blockchain-based applications, apply design patterns, compare different consensus protocols.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Design process for blockchain systems.</li> <li>- Blockchain design patterns, e.g., Merkel root for verifiable inclusion, longest chain, BFT for finality.</li> <li>- Consensus protocols (Proof of Work, Proof of stake, Proof of Capacity, Byzantine Fault Tolerance, etc.).</li> <li>- Infrastructure design, in particular P2P network.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO6.1:</b> Explain fundamental design and architectural primitives of DLT system architecture, e.g., trust-less, permissionless, asynchronous, sybil protection.</li> <li>- <b>LO6.2:</b> Employ design patterns and reusable proved solutions to explain blockchain system development.</li> <li>- <b>LO6.3:</b> Compare different consensus protocols.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Utilise knowledge of the blockchain architecture to address customer needs in design solutions.</li> <li>- Practice different blockchain system architecture strategies to efficiently integrate solutions.</li> <li>- Communicate the blockchain architecture solutions with customers and developer team members.</li> </ul>

	<ul style="list-style-type: none"> <li>- <b>LO6.4:</b> Evaluate the blockchain architecture solutions to different practical scenarios.</li> <li>- <b>LO6.5:</b> Further develop existing blockchain architectures and apply them to new contexts in a creative way.</li> </ul>	
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 35 Learning Outcomes of “Blockchain Platforms”

<b>7. BLOCKCHAIN PLATFORMS</b>		
Explain basic components and types of the blockchain platforms, demonstrate the node creation, account management and transaction principles.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Blockchain platforms, such as Ethereum, Hyperledger, IOTA, Corda, etc.</li> <li>- Principles of transaction, smart contract, and mining principles.</li> <li>- Network types and performance.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO7.1:</b> Describe different blockchain platforms (e.g., Ethereum, Hyperledger, IOTA, Corda, etc.).</li> <li>- <b>LO7.2:</b> Explain blockchain technology ecosystem, underlying basic algorithms and essentials of trust.</li> <li>- <b>LO7.3:</b> Describe how blockchain technology works, what are principles of operations/ transactions, blocks, smart contracts, and mining.</li> <li>- <b>LO7.4:</b> Demonstrate the node creation on Ethereum, devise and unlock accounts, mine, transact, transfer, and check balances of Ethers.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Follow the up-to-date advances in the blockchain platform development</li> <li>- Change from the traditional centralised thinking to the decentralised (blockchain-oriented) understanding of the system.</li> <li>- Understand the responsibility of creating new nodes and participating in the blockchain network.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 36 Learning Outcomes of “Marketing and Customer Support”

<b>8. MARKETING AND CUSTOMER SUPPORT</b>		
Demonstrate marketing, customer support principles for the blockchain technology.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Role of blockchain in marketing.</li> <li>- Customer success design.</li> <li>- Affiliate marketing.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO8.1:</b> Explain the role of Blockchain for marketing.</li> <li>- <b>LO8.2:</b> Demonstrate strategies for customer support and service design.</li> <li>- <b>LO8.3:</b> Analyse role of networks and customer relationship management for blockchain technologies.</li> <li>- <b>LO8.4:</b> Illustrate products, prices, promotion, and sales strategies for blockchain technology.</li> <li>- <b>LO8.5:</b> Create awareness for blockchain use among broader audience and communicate the benefits of the technology in an accessible way for different use cases.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Share blockchain-based marketing strategies</li> <li>- Participate in the customer support activities</li> <li>- Display a willingness to communicate well with customers.</li> <li>- Organise marketing campaigns for blockchain technology.</li> <li>- Critically analyse, ethical evaluate and assess the marketing strategy for Blockchain application.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 37 Learning Outcomes of “Applied Cryptography”

<b>9. APPLIED CRYPTOGRAPHY</b>		
Apply major digital signature schemas, cryptographic protocols, and tools to protect blockchain-based applications.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Most used cryptographic primitives in BC</li> <li>- Cryptography measures used in transaction management, access control, privacy management.</li> <li>- Authentication, integrity protection methods.</li> <li>- Combine primitives to create secure protocol components.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO9.1:</b> Apply fundamental concepts of hash function, Merkle tree commitment scheme, proof of inclusion.</li> <li>- <b>LO9.2:</b> Apply major signature schemes used in the blockchain technologies.</li> <li>- <b>LO9.3:</b> Employ cryptographic protocols and public key infrastructure for enforcing practical security goals in the blockchain-based applications.</li> <li>- <b>LO9.4:</b> Apply programming tools to implement cryptographic constructions used in the blockchain-based applications.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Apply the necessary techniques to secure transactions, access, integrity of the data.</li> <li>- Advise on the cryptographic protocols be used for designing a secure blockchain application.</li> <li>- Use the most relevant programming tools for implementing cryptography solutions.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 38 Learning Outcomes of “Smart Contract Development”

<b>10. SMART CONTRACT DEVELOPMENT</b>		
Employ programming language(s) to develop smart contracts and digital currency.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Frontend and Backend development.</li> <li>- User experience (UX) design principles.</li> <li>- Smart contract design and implementation.</li> <li>- Programming languages (e.g., solidity, Rust, JavaScript, etc.)</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO10.1:</b> Apply good practices for developing smart contracts and describe the advantage of blockchain technology.</li> <li>- <b>LO10.3:</b> Analyse decentralised applications, tokenization, voting, auctions, remote selling and etc.</li> <li>- <b>LO10.3:</b> Apply smart contract programming language (i.e., syntax and concepts like state variables, storage, functions, visibility, mappings, etc).</li> <li>- <b>LO10.4:</b> Design, develop and deploy a smart contract for blockchain applications.</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Relate the frontend and backend components of the blockchain-based application.</li> <li>- Integrate a creative environment to support observation, ideation, reflection, building and rebuilding of the blockchain-based application prototypes.</li> <li>- Coordinate with smart contract users and development teams to determine potential barriers and challenges.</li> <li>- Develop network of collaboration with other smart contracts and digital currency programmers.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 39 Learning Outcomes of “Developing Use Cases: From Ideas to Service”

<b>11. DEVELOPING USE CASES: FROM IDEAS TO SERVICE</b>		
Design heuristics for reaching customer needs, managing products and creating services using the blockchain-based applications.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
<p>Knows / Aware of:</p> <ul style="list-style-type: none"> <li>- Principles to identify the blockchain application customers.</li> <li>- Processes and method to redesign the traditional process flows to the blockchain-based use cases.</li> <li>- Product development principles using blockchain applications.</li> </ul>	<p>Able to:</p> <ul style="list-style-type: none"> <li>- <b>LO11.1:</b> Analyse the customer profile, debate different ways to innovate, and map the value proposition of a blockchain use case.</li> <li>- <b>LO11.2:</b> Redesign heuristics and model the process flow of the blockchain use case.</li> <li>- <b>LO11.3:</b> Collect and prioritise requirements for defining a minimal viable product (MVP) for the blockchain use case.</li> <li>- <b>LO11.4:</b> Manage the roadmap for the blockchain use case.</li> <li>- <b>LO11.5:</b> Transfer existing concepts of blockchain use cases to new contexts</li> </ul>	<p>Capable to:</p> <ul style="list-style-type: none"> <li>- Relate logical blockchain components for the business process, justify the adopted decision using measures.</li> <li>- Explain potential product or service's customer, including their goals, challenges, and aspirations.</li> <li>- Cooperate within diverse team to achieve goals of blockchain use cases.</li> <li>- Share and communicate knowledge about customers' needs, product specifics, and process heuristics among the use case team members.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

Table 40 Learning Outcomes of “Game Theory in Blockchains”

<b>12. GAME THEORY IN BLOCKCHAINS</b>		
Demonstrate how reason on the blockchain-based business and investment decision using the game theory model.		
<b>Knowledge</b>	<b>Skills</b>	<b>Responsibility and Autonomy</b>
Knows / Aware of: <ul style="list-style-type: none"> <li>- Game theory concepts used in blockchain applications.</li> <li>- Game theory models applied in blockchain-based solutions.</li> </ul>	Able to: <ul style="list-style-type: none"> <li>- <b>LO12.1:</b> Illustrate basic concepts from game theory with a blockchain application for remote purchases.</li> <li>- <b>LO12.2:</b> Describe and define advanced concepts from game theory.</li> <li>- <b>LO12.3:</b> Discuss the theoretic game approach from the fees in a blockchain network.</li> <li>- <b>LO12.4:</b> Illustrate the game theory behind proof of stake.</li> </ul>	Capable to: <ul style="list-style-type: none"> <li>- Present game theory definitions and main concepts.</li> <li>- Explain game theory models applied in blockchain-based solutions.</li> <li>- Utilise the most adequate game theory models to illustrate blockchain investment strategies.</li> <li>- Advise business teams of the best solutions to employ blockchain technology.</li> </ul>
<b>EQF level</b>	<b>EQF Level 5</b>	

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